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An investigation on the effect of IT management capabilities on role performance of senior IT executives

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### ABSTRACT

This paper presents an empirical investigation to study the effects of information management (IT) on senior IT executives. The population of the survey includes all senior IT executives who work for different banks in Iran. The study adopts a questionnaire developed by Chen and Wu (2011) [Chen, Y. C., & Wu, J. H. (2011). IT management capability and its impact on the performance of a CIO. Information & Management, 48(4), 145-156.]. The study investigates whether CIOs' superior IT competency and CIO's superior management are positively associated with IT management activity effectiveness. In addition, the study investigates whether a higher level of IT management activity effectiveness is positively associated with CIO role performance. Using structural equation modeling, the study has confirmed three hypotheses of the survey.

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### 1. Introduction

Today's information technology (IT) developments are prevalent across different business enterprise functions and processes. The integration of IT and information system (IS) with business operations has been widely considered as a necessity for building business values, inject new market opportunities, helping process innovation, and shape business vision and strategy to obtain competitive benefits for firms. The necessity for cooperation between IT and business managers involves agreement in such a way to share the risks, responsibilities, and decision right of strategic IT applications. When there is not such opportunity, the distribution of responsibility and accountability between the IT and business units of the firm may fail to acquire, to deploy, and to leverage its IT resources, efficiently. Many firms have aligned technology various applications within their business operations. However, a few of them have successfully integrated their IT and organized these applications with their organizations. Understanding how to align, to synchronize, and to converge

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the spaces of business and IT is thus becoming a critical issue confronting senior IT executives in modern firms. As IT receives more attention in firms, business managers are now anticipated to offer stronger leadership in regard to its deployment of IT in firms. This needs bigger concentration on their ability to learn and to apply IT resources, more effectively. Bassellier et al. (2003) explored the concept of IT competence of business managers as a contributor to their intention to champion IT within their firms. They reported that IT knowledge and IT experience together could explain 34% of the variance in managers' intentions to champion IT.

Bassellier and Benbasat (2004) aimed at improving the understanding of the concept of business competence of IT professionals as well as exploring the contribution of this competence to the development of partnerships between IT professionals and their business customers. Business competence concentrates on the areas of knowledge, which are not normally specifically IT-related. At a broad level, it includes the organization-specific knowledge and the interpersonal and management knowledge possessed by IT professionals. The results of their survey supported the recommended structure for business competence and indicated that business competence substantially impacts the intentions of IT professionals to develop partnerships with their business clients.

Chun and Mooney (2009) studied how the CIO's job had changed in the past and reported that the CIOs' role had evolved to reflect both the firm's IS infrastructure and strategy. This has yielded into two versions of the role: an executive-level manager concentrated on the firm's strategy and processes, and a technical manager concentrated on minimizing expenses by rationalizing and leveraging the existing IS infrastructure.

# 2. The proposed study and methodology

This paper presents an empirical investigation to study the effects of information management (IT) on senior IT executives. The population of the survey includes all senior IT executives who work for different banks in Iran. The sample size is calculated as follows,

$$n = \frac{N \times z_{\alpha/2}^2 \times p \times q}{\varepsilon^2 \times (N-1) + z_{\alpha/2}^2 \times p \times q},\tag{1}$$

where N is the population size, p=1-q represents the yes/no categories,  $z_{\alpha/2}$  is CDF of normal distribution and finally  $\varepsilon$  is the error term. Since we have  $p=0.5, z_{\alpha/2}=1.96$  and N=500, the number of sample size is calculated as n=118. For the survey, we consider 62 people are selected from IT managers and 56 people are selected from senior IT executives. The survey uses a questionnaire developed by Chen and Wu (2011) and some experts before implementation validated the questionnaire since Cronbach alphas were calculated for two components of the survey as 0.9565 and 0.9531. The proposed study of this paper considers the following three hypotheses.

H<sub>1</sub>. CIOs' superior IT competency will positively associate with IT management activity effectiveness.

H<sub>2</sub>. CIOs' superior management competency will positively associate with IT management activity effectiveness.

H<sub>3</sub>. A higher level of IT management activity effectiveness will positively associate with CIO role performance.

Before applying any statistical test, the study needs to make sure about the normality of different components, which has been accomplished by applying Kolmogorov-Smirnov test. Table 1 shows details of our survey.

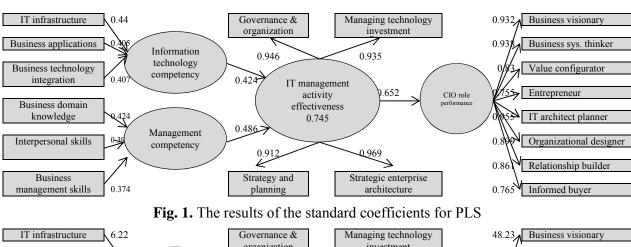
**Table 1**The summary of Kolmogorov-Smirnov test

	Attribute	Number	Mean	Standard deviation	KS	P-value
Senior IT Executives(CIOs)	IT infrastructure	62	22.13	5.1	1.128	0.157
	Business development applications	62	13	3.97	0.784	0.571
	Integration "business" with Technology	62	18.03	4.57	1.051	0.22
	Knowledge of a range of business	62	17.77	4.54	0.665	0.768
	Knowledge or skills, "Interpersonal Communication"	62	17.32	4.32	0.976	0.296
	Business management techniques	62	18.71	5.03	1.052	0.219
	Governance and Organization	62	23.45	7.27	0.855	0.458
	Investment Management - IT Field	62	18.17	5.2	0.824	0.505
	Strategy and Planning	62	20.98	5.74	1.204	0.11
	Strategic architecture	62	23.05	7.1	1.097	0.18
Top Management Team(TMT) Non-IT Senior Executives	IT infrastructure	62	19.11	6.61	0.945	0.334
	Business development applications	62	13.32	4.06	0.884	0.415
	Integration "business" with Technology	62	17.94	4.25	0.867	0.439
	Knowledge of a range of business	62	16.03	5.66	0.919	0.367
	Knowledge or skills, "Interpersonal Communication"	62	16.06	5.56	0.987	0.284
	Business management techniques	62	17.61	4.89	0.891	0.405
	Business ideas	62	14.61	3.18	0.82	0.512
	Thoughtful business system	62	11.56	2.07	1.354	0.051
	Shaping the Values of the organization	62	15.03	3.32	1.114	0.167
	Entrepreneur	62	11.82	2.29	1.544	0.067
	Creating infrastructure	62	14.08	3.52	0.944	0.335
	The Designer	62	11.37	2.38	0.996	0.274
	Building relationship	62	12.97	3.37	1.113	0.168
	Informed and knowledgeable buyer	62	14.87	3.84	0.815	0.52

As we can observe from the results of Table 1, all components of the survey are normally distributed. Investigating the correlation ratios has indicated a positive and meaningful relationship between different components of the questionnaire.

### 3. The results

In this section, we present details of the results of our survey. Fig. 1 and Fig. 2 show details of standard coefficients and t-student values, respectively.



organization investment Business applications Business sys. thinker Information 45.061 61.806 technology Business technology Value configurator competency 5 38 integration IT management .652 .58 Entrepreneur activity CIO role Business domain effectiveness IT architect planner knowledge 0.745 6.73 Management Interpersonal skills competency 138.8 Relationship builder Business Strategic enterprise Strategy and management skills 3.167 Informed buyer planning architecture 10.317

**Fig. 2.** The results of t-student values for PLS

As we can observe from the results of Fig. 2, all student values are meaningful when the level of significance is one percent. Table 2 summarizes the results of our investigations.

**Table 2**The summary of examining three hypotheses

Hypothesis	β	t-value	Sig.	Result				
CIOs' superior IT competency will positively associate with IT	0.424	5.383	P<0.01	Confirmed				
management activity effectiveness.								
H <sub>2</sub> . CIOs' superior management competency will positively associate with	0.485	6.730	P<0.01	Confirmed				
IT management activity effectiveness.								
H3. A higher level of IT management activity effectiveness will positively	0.652	7.981	P<0.01	Confirmed				
associate with CIO role performance.								

### 4. Conclusion

In this paper, we have proposed a framework of IT management capability and tested its effects on CIO role performance in a case study of banking industry. By investigating the performance of CIO roles and the importance of IT management capability, the predictive validities of the major constructs of IT management capability on CIOs' levels of role performance were evaluated. The findings of our survey have added to the body of knowledge by evaluating the human-resource based capability of IT management needed by CIOs and the effects of them on the CIO's role performance and on the effectiveness of IT management activities. The results of this survey are consistent with findings of Chen and Wu (2011), Reich and Benbasat (2000), Smaltz et al. (2006) and Sambamurthy et al. (2003).

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