

## Project portfolio selection of banking services using COPRAS and Fuzzy-TOPSIS

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### CHRONICLE

### ABSTRACT

#### Article history:

Received: March 5, 2017

Received in revised format: May 16, 2017

Accepted: June 28, 2017

Available online:  
June 28, 2017

#### Keywords:

Multi-criteria decision-making,  
project portfolio selection

Fuzzy-TOPSIS

COPRAS

Banking system

Portfolio selection is a business process which has helped organisations identify an area of competitive advantage and it is a major concern to industrial players in the banking sectors. In order to enhance bank portfolio selection, cost, profitability, time and location are important parameters that decision-makers often consider. This study implements a fuzzy-TOPSIS (Technique for Order Preference by Similarity to Ideal Solution) framework to evaluate three potential portfolios (automated teller machine gallery, quick service point and branch) for a bank using the information from three decision-makers. An illustrative example of real bank information is used to demonstrate the proposed framework applicability. The complex proportional assessment of alternatives (COPRAS) method is also used as an evaluation technique and the results are compared, which yields that the results from the ranking order of fuzzy-TOPSIS and COPRAS were different. However, there is a consistency between the aggregation of intuition-based, fuzzy-TOPSIS and COPRAS ranks and fuzzy-TOPSIS ranking results. The presented framework is an easy-to-apply tool that improves portfolio selection decision in the banking system.

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## 1. Introduction

A project can be defined as a one short time-bound major activity demanding the commitment of varied skills and resources to achieve a specific goal (Telsang, 2012; Anyaeche & Okwara, 2011). In today's technology-driven society, most organisations embark upon various projects in order to achieve their strategic objectives. However, a paucity of resources compels them to make a choice among the many alternatives in order to arrive at the optimum mix of projects which would enable them to achieve their corporate strategies. The mix of projects which an organisation chooses to execute may determine its success or failure in the market place (Wit, 1998; Anyaeche & Okwara, 2011). Hence, portfolio management is essential to ensure proper estimation, evaluation and selection of an optimal mix of projects in line with corporate strategy of the organisation (McFarlan, 1981; Wideman, 1995). Therefore, there is a need for systematic and scientific framework for portfolio selection when considering service system (such as financial systems). This is because high capital outlay is often involved during the execution of projects in this type of system.

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The financial sector is considered to be very crucial to in any economy. The productivity of bank-based financial service institutions impacts on every stratum of an economy. Banking is an evolutionary concern which has expanded its services to include issuance of debit and credit cards and online banking services. Other services of banking systems are provision of Automated Teller Machines (ATM), Point of Sale (PoS) platforms and safe custody of valuable items among others. To capture an appreciable portion of a market, a bank must open up branches in areas where it considers strategic to the realisation of its goals and objectives. However, the choice of branch deployment projects, which a bank may undertake in a particular financial year, is largely determined by resource availability, regulations of the supervising bank and government policy on construction of banks in specific areas. Other constraints to banks operations are construction approval, legal and political dynamics, disposition of host communities to the project, climatic conditions and soil types among others. Therefore, there is a need for an effective framework for evaluating, prioritising and selecting projects in line with the corporate strategy of a bank and within its budget for the financial year.

The plethora of challenges in the management of bank portfolio selection has led to several studies which attempt to address the problem (Paris, 2005; Saunders et al., 2007; Malek et al., 2014; Al-Halaseh et al., 2016; Sirignano et al., 2016). Several attempts at addressing portfolio selection problems have considered the application of Markowitz theorem (Markowitz, 1968), multi-objective linear programming, goal programming, fuzzy linear programming and linear programming models (Malek et al., 2014). Oyatoye et al. (2010) analysed Nigeria capital market using analytic hierarchy process (AHP) (Saaty, 1980). In their study, the issues of bank stability, risks and returns assessment, investment rules and stock market portfolio were considered. Their study outcomes show that there was a need for government intervention in order to prevent the collapse of the Nigeria banking system. Agarana et al. (2014) presented a mathematical model for loan portfolio management that considered the branches, yield on loan, deposit and non-performing loans. Goal programming techniques was used to solve their proposed model. Based on the findings of their study, it was reported that long-term mortgage was one of the major parameters that should be considered during the management of bank's loan portfolio analysis. Sirignano et al. (2016) analysed the problem of large-scale loan portfolio selection using an approximated optimisation technique. The work was able to address the issue of non-linearity and computational time of portfolio selection models. Al-Tarawneh and Khataybeh (2015) adopted Hicks' portfolio choice theory (i.e., expected utility method) to analyze commercial banks portfolio in Jordan. In their study, emphasis was given to own-rate, cross-rate and interest rate as well as non-choice items. Their results revealed that assets holding of bank portfolio composition of Jordan's bank were not affected by new banks. Malek et al. (2014) presented a linear programming approach to portfolio selection. The focus of their study was on the optimisation of facility sales. Based on their results, they deduced that improvement in capital returns could be achieved with the use of mathematical model for bank's portfolio selection. Misra (2011) reported a mathematical model for portfolio selection using a genetic algorithm approach. In the study, the issue of optimal values for portfolio risk and return was investigated. Despite several attempts at addressing bank portfolio selection problems, sparse information on multi-criteria tools exists. This knowledge gap motivated the need for the current study. The aim of this study is to develop and apply fuzzy Technique for Order Preference by Similarity to Ideal Solution (TOPSIS) technique and Complex Proportional Assessment of Alternatives (COPRAS) methodology for project portfolio selection of banking services. Thus could yield the ranking of the alternatives using multiple criteria.

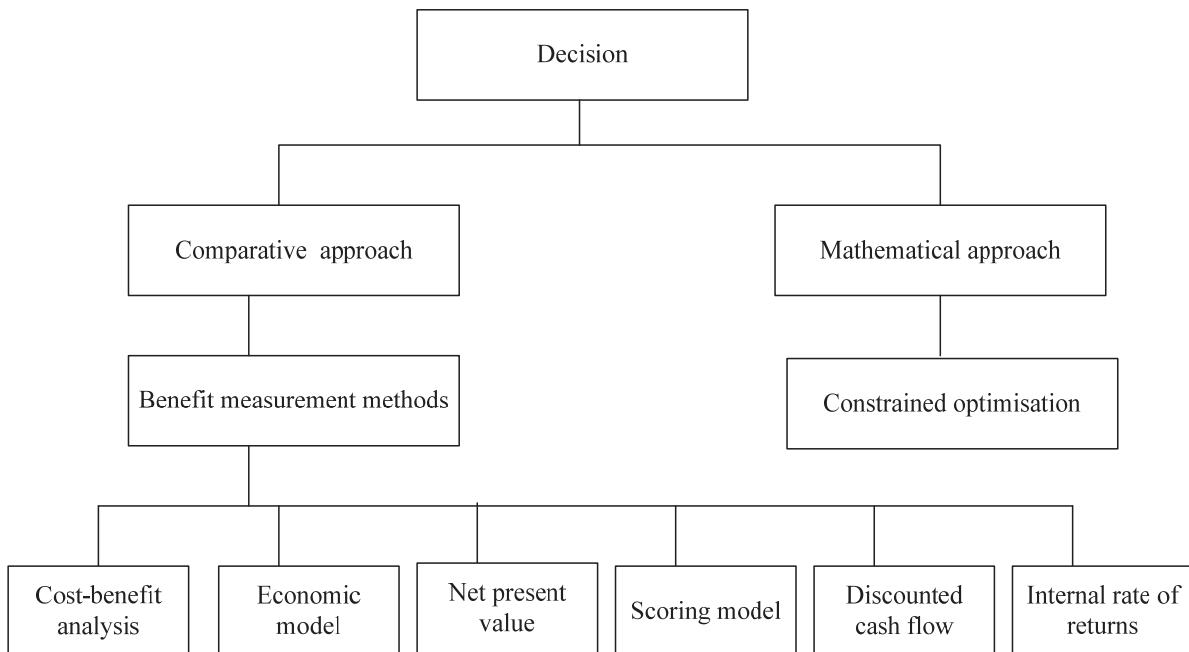
## **2. Methodology**

### *2.1 Conceptual framework*

Project selection is a multi-criteria decision-making problem which includes both qualitative and quantitative factors. In order to obtain an optimal mix of projects, trade-offs are usually made between tangible and intangible factors. In project portfolio selection, deliberate efforts are made to estimate, evaluate and choose an optimal mix of projects to be executed within a given period (Anyaeche & Okwara,

2011). Anyaeche and Asokeji (2016) employed an integrated approach involving TOPSIS (Yoon & Hwang, 1995) and AHP, to address decision making in non-precise situations. The project selection process determines the optimum mix of projects. Hence, the need for a priority system to assist in selecting a mix of projects that best contributes to the organisation's objectives, within the constraints of the resources is required (Larson et al., 2011).

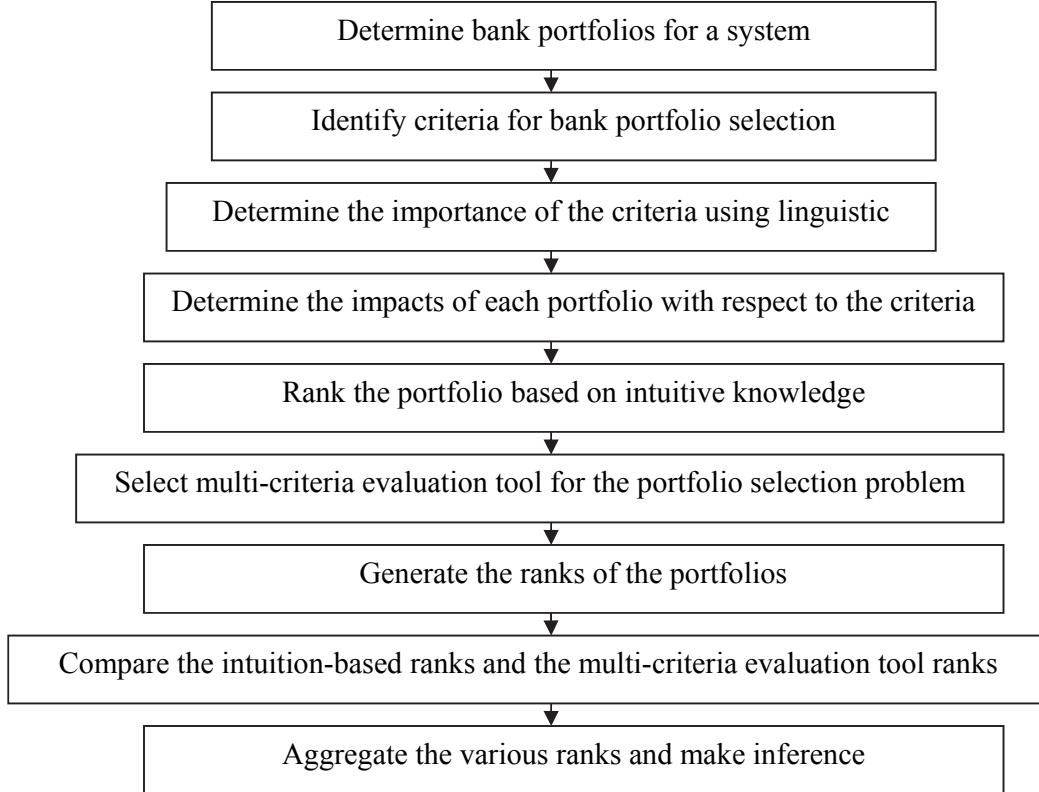
The project selection methods (Fig. 1) are streamlined into two main paths. The paths are benefit measurement method (comparative approach) and constrained optimisation method (mathematical approach). Benefit measurement method compares possible projects and selects the best mix of projects executable. Measuring benefits realisation involves collection, consolidation and analysis of data to determine whether stakeholders have been able to realise expected benefits from a planned change. Benefit reviews include Murder Boar, peer review, scoring models and economic models.



**Fig. 1.** Project selection criteria (Source: Anyaeche & Asokeji, 2016)

Constrained optimisation method performs mathematical calculations using various constraints and parameters to produce the probability and outcome to choose projects. Examples include linear programming, integer programming, dynamic programming, multi-object programming. Benefit measurement method is commonly used for project selection in banks because it uses financial criteria such as present value, net present value, internal rate of return, payback period, benefit cost ratio among others to evaluate projects.

The general structure of the proposed framework is shown in Fig. 2. In order to create a reliable framework, this study combines fuzzy TOPSIS and COPRAS methods outputs. A framework that integrates different solution methods has the benefit of producing a good basis for sound decisions (Archer & Ghasemzadeh, 1999).



**Fig. 2.** Conceptual framework for bank portfolio selection

## 2.2 Technique for Order Preference by Similarity to Ideal Solution

TOPSIS method is a goal-based decision-making approach for finding the alternative that is closest to the ideal solution. In this method, options are graded based on ideal solution similarity. If an option is more similar to an ideal solution, it has a higher grade. TOPSIS method is a multiple criteria method that is used to identify solutions from a finite set of alternatives. The basic principle is that the chosen alternative should have the shortest distance from the positive ideal solution and the farthest distance from the negative ideal solution. The procedure of TOPSIS is summarized as follows:

- (i) Calculate the normalised decision matrix. In order to generate the normalised decision matrix, the fuzzy numbers assigned to each parameter by decision makers are aggregated using Eqs. (1-4),

$$n_{ij1} = \min(n_{ijk1}) \quad (1)$$

$$n_{ij2} = \frac{1}{D} \sum_{d=1}^D n_{ij2} \quad (2)$$

$$n_{ij3} = \frac{1}{D} \sum_{d=1}^D n_{ij3} \quad (3)$$

$$n_{ij4} = \max(n_{ijk4}) \quad (4)$$

The normalised values are calculated based on the desired direction of a parameter. Parameters that are benefit-oriented are normalised using Eq. (5), while Eq. (6) is used as the normalisation expression for cost-oriented parameter.

$$\bar{n}_{ij1}, \bar{n}_{ij2}, \bar{n}_{ij3}, \bar{n}_{ij4} = \frac{n_{ij1}}{\max_j(\bar{n}_{ij4})}, \frac{n_{ij2}}{\max_j(\bar{n}_{ij4})}, \frac{n_{ij3}}{\max_j(\bar{n}_{ij4})}, \frac{n_{ij4}}{\max_j(\bar{n}_{ij4})} \quad (5)$$

$$\bar{n}_{ij1}, \bar{n}_{ij2}, \bar{n}_{ij3}, \bar{n}_{ij4} = \frac{\min_j(\bar{n}_{ij1})}{n_{ij4}}, \frac{\min_j(\bar{n}_{ij1})}{n_{ij3}}, \frac{\min_j(\bar{n}_{ij1})}{n_{ij2}}, \frac{\min_j(\bar{n}_{ij1})}{n_{ij1}} \quad (6)$$

(ii) Calculate the weighted normalised decision matrix. To generate a weighted normalised decision matrix, the fuzzy weights are combined with the normalised decision matrix. First, the fuzzy numbers for each weight with respect to the number of decision-makers are aggregated. Based on Shemshadi et al. (2011) study as well as Ighravwe and Oke (2016), the fuzzy aggregated trapezoidal numbers for a criterion is obtained using Eqs. (1-4). The expression for an alternative normalised value is given as Eq. (7).

$$x_{ij1}, x_{ij2}, x_{ij3}, x_{ij4} = \bar{n}_{ij1}w_{ij1}, \bar{n}_{ij2}w_{ij2}, \bar{n}_{ij3}w_{ij3}, \bar{n}_{ij4}w_{ij4} \quad (7)$$

(iii) Calculate the separation measures, using the n-dimensional Euclidean distance. The separation of each alternative from the ideal solution is given as Equations (8) and (9). The evaluation of the criteria distances from positive ideal solutions is expressed as Equation (8), while the determination of the criteria values from negative ideal solution is obtained using Equation (9). In this analysis, the value of a positive ideal solution is taken as (1, 1, 1, 1), while (0, 0, 0, 0) is taken as the negative ideal solution (Wang & Elhag, 2006; Madi & Tap, 20011).

$$D_i^+ = \sqrt{(x_{ij1} - v_{j1}^+)^2 + (x_{ij2} - v_{j2}^+)^2 + (x_{ij3} - v_{j3}^+)^2 + (x_{ij4} - v_{j4}^+)^2} \quad (8)$$

$$D_i^- = \sqrt{(x_{ij1} - v_{j1}^-)^2 + (x_{ij2} - v_{j2}^-)^2 + (x_{ij3} - v_{j3}^-)^2 + (x_{ij4} - v_{j4}^-)^2} \quad (9)$$

(iv) Calculate the relative closeness to the ideal solution. This is carried out by considering the distances of the alternatives positive and negative ideals solutions (Eq. (10)).

$$C_i = \frac{D_i^-}{D_i^+ + D_i^-} \quad (10)$$

(v) Rank the preference order. The best-ranked alternative is the alternative with the highest relative closeness value.

### 2.3 COPRAS

The quality of decisions during multi-criteria analysis has been aided with the use of multi-criteria technique including COPRAS, ANP, AHP, and TOPSIS. COPRAS method which is based on the analysis of the positive and negative outputs of alternative (Zavadskas & Kaklauskas, 1996) has not been considered for bank portfolio section to the best of our understanding. COPRAS methodology has similarities with most multi-criteria tools. The first similarity is the use of normalisation expression to convert real data into general ranges. This is necessary in order to eliminate the influence of data with large values on final results after the data analysis. The generally used normalisation expression for COPRAS method is given as Eq. (11).

$$\bar{x}_{ij} = \frac{x_{ij}}{\sqrt{x_{ij}^2}} \quad (11)$$

The second similarity of COPRAS with existing multi-criteria tools is criteria weights consideration. The weights which are used during COPRAS implementation can be obtained using AHP or ANP. There is the possibility of using fuzzy weights for COPRAS implementation. This is necessary when the information that is used for its implementation is expressed as fuzzy numbers. A common approach for combining weights with their respective crisp values is given as Eq. (12).

$$\tilde{x}_{ij} = w_i \bar{x}_{ij} \quad (12)$$

where  $x_{ij}$  stands for the crisp value of factor  $j$  with respect to criteria  $i$ ,  $\bar{x}_{ij}$  stands for the normalised value of factor  $j$  with respect to criteria  $i$ , and  $\tilde{x}_{ij}$  stands for the weighted normalised value of factor  $j$  with respect to criteria  $i$ .

The weighted values of the information for COPRAS method implementation is used to evaluate the positive optimisation directions of the alternatives that are being evaluated (Eq. (13)).

$$p_j = \sum_{j=1}^n \tilde{x}_{ij} \quad (13)$$

The values that are considered are those that contribute positively towards the attainment of the system's objectives. Parameters whose contributions towards system goals are negative are used to compute the negative optimisation directions of the alternatives (Eq. (14)),

$$R_j = \sum_{j=n_1+1}^n \tilde{x}_{ij} \quad (14)$$

where  $R_j$  stands for the value of factor  $j$  negative optimisation direction, and  $P_j$  stands for the value of factor  $j$  positive optimisation direction.

Based on the positive and negative optimisation directions of the alternatives, priority weights for the alternatives are determined (Eq. (15)).

$$Q_j = P_j + \frac{\sum_j R_j}{R_j \sum_j \frac{1}{R_j}} \quad (15)$$

where  $Q_j$  represents factor  $j$  priority weight.

These weights form the basis upon which decisions are made on the most suitable solution method for a problem. To take a decision, the utility degree of each alternative is determined using Eqs. (16-17). The most suitable alternative is the alternative with the highest value of utility degree (Zolfani et al., 2012),

$$Q_{\max} = \max \{Q_j\} \quad (16)$$

$$N_j = \frac{Q_j}{Q_{\max}} * 100\% \quad (17)$$

where  $N_j$  is utility degree of alternative  $j$ .

$$x_{ij} = \frac{x_{ij3}x_{ij4} - x_{ij2}x_{ij1} + \frac{1}{3}(x_{ij3} - x_{ij4})^2 - \frac{1}{3}(x_{ij2} - x_{ij1})^2}{x_{ij3} + x_{ij4} - x_{ij2} - x_{ij1}} \quad (18)$$

### 3. Application

In this work, project portfolio selection was examined based on five inputs membership functions i.e., five benefit and cost criteria are considered, namely project success potential ( $C_1$ ), profitability ( $C_2$ ), time ( $C_3$ ), location ( $C_4$ ) and cost ( $C_5$ ). Also scope with its three categories of membership functions namely, automated teller machine ( $x_1$ ) gallery, quick service point ( $x_2$ ) and branch ( $x_3$ ).

Using fuzzy logic, two multi-criteria decision-making techniques were used namely, AHP and TOPSIS. A committee of three decision-makers ( $D_1$ ,  $D_2$ , and  $D_3$ ) was constituted to select the most suitable projects from the options proposed for implementation in a given financial year.  $D_1$  the chief financial officer,  $D_2$  the chief strategy officer (CSO) and  $D_3$  the Head, General Services.

Data were collected from Mafabet bank, with over 700 branches nationwide. Usually, most project selection decisions are taken at top management and middle management level without due recourse to appropriate project portfolio selection techniques. Consequently, some of the projects decisions may be at variance with a strategic goal of the bank. About forty per cent of construction projects undertaken is observed to overrun in terms of scope, time or cost. One of the major causes of this high rate of project failure is traceable to the use subjective and vague criteria in selecting project portfolio (Westney, 2004).

**Table 1**

Weighted decision rating

Linguistic terms	Trapezoidal fuzzy number
Very low	(0, 0, 0.1, 0.2)
Low	(0.1, 0.2, 0.2, 0.3)
Medium low	(0.2, 0.3, 0.4, 0.5)
Medium	(0.4, 0.5, 0.5, 0.6)
Medium high	(0.5, 0.6, 0.7, 0.8)
High	(0.7, 0.8, 0.8, 0.9)
Very high	(0.8, 0.9, 1, 1)

**Table 2**

Weighted decision matrix

Criterion	$D_1$	$D_2$	$D_3$
$C_1$	(0.7, 0.8, 0.8, 0.9)	(0.7, 0.8, 0.8, 0.9)	(0.7, 0.8, 0.8, 0.9)
$C_2$	(0.8, 0.9, 1, 1)	(0.8, 0.9, 1, 1)	(0.8, 0.9, 1, 1)
$C_3$	(0.8, 0.9, 1, 1)	(0.8, 0.9, 1, 1)	(0.7, 0.8, 0.8, 0.9)
$C_4$	(0.7, 0.8, 0.8, 0.9)	(0.7, 0.8, 0.8, 0.9)	(0.7, 0.8, 0.8, 0.9)
$C_5$	(0.7, 0.8, 0.8, 0.9)	(0.7, 0.8, 0.8, 0.9)	(0.7, 0.8, 0.8, 0.9)

**Table 3**

Aggregated fuzzy trapezoidal number for the criterion

Criterion	$w_{ij1}$	$w_{ij2}$	$w_{ij3}$	$w_{ij4}$
$C_1$	0.70	0.80	0.80	0.90
$C_2$	0.80	0.90	1.00	1.00
$C_3$	0.70	0.87	0.93	1.00
$C_4$	0.70	0.80	0.80	0.90
$C_5$	0.70	0.80	0.80	0.90

Table 3 was transformed from the ratings of the three project types (ATM, branch and QSP) by the decision makers under all criteria with the following rating scale:

**Table 4**

Linguistic terms and fuzzy numbers for the portfolio rating

Linguistic terms	Trapezoidal fuzzy number
Very poor	0, 0, 1, 2
Poor	1, 2, 2, 3
Medium poor	2, 3, 4, 5
Fair	4, 5, 5, 6
Medium good	5, 6, 7, 8
Good	7, 8, 8, 9
Very good	8, 9, 10, 10

Three decision makers used the linguistic rating variables to evaluate the ratings of projects with respect to each criterion. The results are summarized in Tables 5-6.

**Table 5**

The ratings of the three candidates

Criterion		x <sub>1</sub>	x <sub>2</sub>	x <sub>3</sub>
C <sub>1</sub>	D <sub>1</sub>	MG	G	VG
	D <sub>2</sub>	MG	G	VG
	D <sub>3</sub>	MG	G	G
C <sub>2</sub>	D <sub>1</sub>	MG	VG	VG
	D <sub>2</sub>	MG	VG	G
	D <sub>3</sub>	MG	VG	G
C <sub>3</sub>	D <sub>1</sub>	G	VG	VG
	D <sub>2</sub>	G	VG	VG
	D <sub>3</sub>	G	VG	G
C <sub>4</sub>	D <sub>1</sub>	G	G	VG
	D <sub>2</sub>	G	VG	VG
	D <sub>3</sub>	G	VG	VG
C <sub>5</sub>	D <sub>1</sub>	G	VG	G
	D <sub>2</sub>	G	VG	VG
	D <sub>3</sub>	G	VG	G

**Table 6**

Fuzzy decision matrix

Criterion		x <sub>1</sub>	x <sub>2</sub>	x <sub>3</sub>
C <sub>1</sub>	D <sub>1</sub>	(5, 6, 7, 8)	(5, 6, 7, 8)	(5, 6, 7, 8)
	D <sub>2</sub>	(7, 8, 8, 9)	(7, 8, 8, 9)	(7, 8, 8, 9)
	D <sub>3</sub>	(8, 9, 10, 10)	(8, 9, 10, 10)	(7, 8, 8, 9)
C <sub>2</sub>	D <sub>1</sub>	(5, 6, 7, 8)	(5, 6, 7, 8)	(8, 9, 10, 10)
	D <sub>2</sub>	(8, 9, 10, 10)	(8, 9, 10, 10)	(8, 9, 10, 10)
	D <sub>3</sub>	(8, 9, 10, 10)	(7, 8, 8, 9)	(7, 8, 8, 9)
C <sub>3</sub>	D <sub>1</sub>	(7, 8, 8, 9)	(7, 8, 8, 9)	(7, 8, 8, 9)
	D <sub>2</sub>	(8, 9, 10, 10)	(8, 9, 10, 10)	(8, 9, 10, 10)
	D <sub>3</sub>	(8, 9, 10, 10)	(8, 9, 10, 10)	(7, 8, 8, 9)
C <sub>4</sub>	D <sub>1</sub>	(7, 8, 8, 9)	(7, 8, 8, 9)	(7, 8, 8, 9)
	D <sub>2</sub>	(7, 8, 8, 9)	(8, 9, 10, 10)	(8, 9, 10, 10)
	D <sub>3</sub>	(8, 9, 10, 10)	(8, 9, 10, 10)	(8, 9, 10, 10)
C <sub>5</sub>	D <sub>1</sub>	(7, 8, 8, 9)	(7, 8, 8, 9)	(7, 8, 8, 9)
	D <sub>2</sub>	(8, 9, 10, 10)	(8, 9, 10, 10)	(8, 9, 10, 10)
	D <sub>3</sub>	(7, 8, 8, 9)	(8, 9, 10, 10)	(7, 8, 8, 9)

**Table 7**  
Fuzzy aggregated decision matrix

	X <sub>1</sub>				X <sub>2</sub>				X <sub>3</sub>			
	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$
C <sub>1</sub>	5.00	7.67	8.33	10.00	5.00	7.67	8.33	10.00	5.00	7.33	7.67	9.00
C <sub>2</sub>	5.00	8.00	9.00	10.00	5.00	7.67	8.33	10.00	7.00	8.67	9.33	10.00
C <sub>3</sub>	7.00	8.67	9.33	10.00	7.00	8.67	9.33	10.00	7.00	8.33	8.67	10.00
C <sub>4</sub>	7.00	8.33	8.67	10.00	7.00	8.67	9.33	10.00	7.00	8.67	9.33	10.00
C <sub>5</sub>	7.00	8.33	8.67	10.00	7.00	8.67	9.33	10.00	7.00	8.33	8.67	10.00

During the normalisation of the criteria, C<sub>1</sub>, C<sub>2</sub> and C<sub>4</sub> were considered as benefit-based criteria, while C<sub>3</sub> and C<sub>5</sub> were taken as cost-based criteria. The weighted normalised values for the portfolio were obtained using the information in Tables (3-8) alongside.

**Table 8**  
Normalised decision matrix

	X <sub>1</sub>				X <sub>2</sub>				X <sub>3</sub>			
	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$
C <sub>1</sub>	0.50	0.77	0.83	1.00	0.50	0.77	0.83	1.00	0.50	0.73	0.77	0.90
C <sub>2</sub>	0.50	0.80	0.90	1.00	0.50	0.77	0.83	1.00	0.70	0.87	0.93	1.00
C <sub>3</sub>	0.50	0.54	0.58	1.00	0.50	0.54	0.58	1.00	0.50	0.58	0.60	0.71
C <sub>4</sub>	0.50	0.83	0.87	1.00	0.70	0.87	0.93	1.00	0.70	0.87	0.93	1.00
C <sub>5</sub>	0.50	0.58	0.60	1.00	0.50	0.54	0.58	1.00	0.50	0.58	0.60	0.71

**Table 9**  
Weighted normalised decision matrix

	X <sub>1</sub>				X <sub>2</sub>				X <sub>3</sub>			
	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$	$x_{ij1}$	$x_{ij2}$	$x_{ij3}$	$x_{ij4}$
C <sub>1</sub>	0.35	0.61	0.67	0.90	0.35	0.61	0.67	0.90	0.35	0.59	0.61	0.81
C <sub>2</sub>	0.40	0.72	0.90	1.00	0.40	0.69	0.83	1.00	0.56	0.78	0.93	1.00
C <sub>3</sub>	0.35	0.47	0.54	1.00	0.35	0.47	0.54	1.00	0.35	0.50	0.56	0.71
C <sub>4</sub>	0.35	0.67	0.69	0.90	0.49	0.69	0.75	0.90	0.49	0.69	0.75	0.90
C <sub>5</sub>	0.35	0.46	0.48	0.90	0.35	0.43	0.46	0.90	0.35	0.46	0.48	0.64

**Table 10**  
Distances of the criteria from positive ideal solutions

Criterion	X <sub>1</sub>	X <sub>2</sub>	X <sub>3</sub>
C <sub>1</sub>	0.6931	0.6931	0.7790
C <sub>2</sub>	0.4484	0.4839	0.2464
C <sub>3</sub>	0.9224	0.9224	0.9476
C <sub>4</sub>	0.6377	0.4283	0.4283
C <sub>5</sub>	0.9928	1.0490	1.1104

**Table 11**  
Distances of the criteria from negative ideal solutions

Criterion	X <sub>1</sub>	X <sub>2</sub>	X <sub>3</sub>
C <sub>1</sub>	1.7531	1.7531	1.4990
C <sub>2</sub>	2.4884	2.3305	2.7931
C <sub>3</sub>	1.6276	1.6276	1.1960
C <sub>4</sub>	1.8577	2.0883	2.0883
C <sub>5</sub>	1.3759	1.3292	0.9792

**Table 12**

Final outputs from the fuzzy TOPSIS method

	x <sub>1</sub>	x <sub>2</sub>	x <sub>3</sub>
D <sub>i</sub> <sup>+</sup>	3.6944	3.5767	3.5117
D <sub>i</sub> <sup>-</sup>	9.1027	9.1288	8.5556
CC <sub>i</sub>	0.7113	0.7185	0.7090

The information in Table 11 was used to implement the COPRAS method that was discussed in section 2.3. The weighted normalised fuzzy numbers were converted into crisp values (Table 13).

**Table 13**

Crisp values of the criteria for COPRAS analysis

Criterion	x <sub>1</sub>	x <sub>2</sub>	x <sub>3</sub>
C <sub>1</sub>	0.6304	0.6304	0.5870
C <sub>2</sub>	0.7451	0.7245	0.8122
C <sub>3</sub>	0.6114	0.6114	0.5313
C <sub>4</sub>	0.6442	0.7043	0.7043
C <sub>5</sub>	0.5719	0.5616	0.4874

**Table 14**

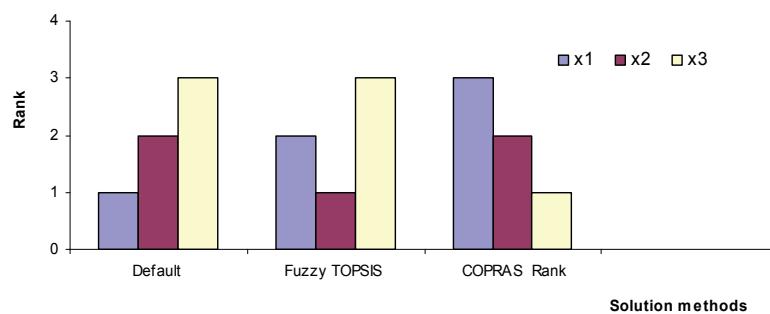
COPRAS outputs for portfolio selection

	x <sub>1</sub>	x <sub>2</sub>	x <sub>3</sub>
P <sub>j</sub>	2.0198	2.0593	2.1035
R <sub>j</sub>	1.1834	1.1731	1.0187
Q <sub>j</sub>	3.0843	3.1332	3.3401

The utility degree of the various alternatives for the bank portfolio selection was determined using the information in Table 16. In terms of utility degree, the best ranked alternative for the bank portfolio selection problem was x<sub>3</sub> (100%), while x<sub>2</sub> was the second-ranked alternative with a utility degree value of 93.80%. A value of 92.34% was obtained as the utility degree of x<sub>1</sub>.

### 3.1. A comparison of Fuzzy-TOPSIS and COPRAS results

The comparison of the results from the fuzzy-TOPSIS and COPRAS methods are shown in Fig. 4. The results have shown that the selection methods gave different ranking orders for bank portfolio selection. In order to obtain the final ranks for the portfolios, the default, fuzzy TOPSIS and COPRAS ranking results were aggregated. Based on the aggregated ranks, the best portfolio for the case study is quick service point (x<sub>2</sub>), while the opening of a branch is the least attract option (x<sub>3</sub>). The results obtained from this study have shown that portfolio selection results should be based on more than one selection methods.

**Fig. 3.** Comparison of portfolio selection methods

#### 4. Conclusions

The development and application of a multi-criteria framework for bank portfolio selection was pursued in this study. This was achieved by proposing a framework that considered fuzzy logic and TOPSIS as a selection tool. The applicability of the proposed framework was verified using information obtained from a bank. Three decision-makers were considered during the proposed framework application. Based on the results obtained, it was observed that the proposed framework has the capacity to identify the best and worst portfolios for a bank.

Furthermore, the results obtained from the fuzzy-TOPSIS method were compared with COPRAS method and decision-makers' intuitions. It was observed that the ranking methods did not give the same results. However, the proposed framework addressed the discrepancies in results by aggregating the various ranks from the ranking methods. The aggregated results were consistent with the fuzzy TOPSIS results.

The consideration of fuzzy axiomatic design principles for bank portfolio could be pursued as a further study.

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