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Designing an advanced available-to-promise mechanism compatible with the make-to-forecast production systems through integrating inventory allocation and job shop scheduling with due dates and weighted earliness/tardiness cost

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#### CHRONICLE

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#### ABSTRACT

In the competitive business world, applying a reliable and powerful mechanism to support decision makers in manufacturing companies and helping them save time by considering varieties of effective factors is an inevitable issue. Advanced Available-to-Promise is a perfect tool to design and perform such a mechanism. In this study, this mechanism which is compatible with the Make-to-Forecast production systems is presented. The ability to distinguish between batch mode and real-time mode advanced available-to-promise is one of the unique superiorities of the proposed model. We also try to strengthen this mechanism by integrating the inventory allocation and job shop scheduling by considering due dates and weighted earliness/tardiness cost that leads to more precise decisions. A mixed integer programming (MIP) model and a heuristic algorithm according to its disability to solve large size problems are presented. The designed experiments and the obtained results have proved the efficiency of the proposed heuristic method.

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#### 1. Introduction

### 1.1. Motivation and significance

Literature survey of this paper indicates that there is a need to dedicate research works to the development of methods and solution approaches for designing appropriate models for Make-To-Forecast (MTF) production systems to improve the applicability of such systems in real industrial environments. In this regards, this research paper focuses on presenting an efficient model and an algorithm to design an effective model for MTF systems.

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## 1.2. Concepts and literature review

In the literature on operation management, the shortage of a production strategy is obvious for most manufacturing industries. A relatively new simple strategy, called Make-to-Forecast (MTF) has appeared for large engineered equipment which is better than common existing strategies. It can deal with some performance indicators such as fast delivery and customization without increasing costs. This hybrid strategy is a combination of Make-to-Stock (MTS) and Make-to-Order (MTO) strategies in which major product models are produced based on a demand forecast (the part that acts as MTS) by arriving actual orders, proper WIPs would be assigned and modified in order to match the orders' required characteristics (the part that acts as MTO). MTF strategy is useful for manufacturers producing large and heavy engineered equipment or standalone productions, such as injection molding, pressure vessels, mainframe computers and construction equipment or for aircraft factories or shipyards. In such industries, different products need different operations from the beginning of their own production routes and face an especial challenge that MTF can help considerably from other existing strategies. Due to the importance and the enormous financial flows which exist in the business environment of such industries, any improvement in this manufacturing space can lead to an immense profit. Unfortunately, there are not substantial studies applied MTF strategy. The most prominent studies in this field belong to Akinc and Meredith (2006). They analyzed the appropriate capacity for a MTF production system by presenting a Markov model and investigating orphans, orders leading to a finished unit without a buyer, and rejected orders level. One year later they published another study in which MTF strategy has been thoroughly defined, characterized, structured and illustrated. In that study they also analyzed decision rules for matching partially completed units to incoming orders (Meredith and Akinc, 2007).

Obviously, in this competitive world, customization is one of the most important performance indicators in supply chain, in which suppliers, manufacturers, distributers and retailers try to provide raw materials, make products and finally deliver high quality products to customers by cooperating effectively and efficiently (Beamon, 1998). Therefore, the ability to respond quickly and efficiently in order to satisfy customer demands is considered as a competitive advantage (Weng, 1999). The first step in customization is to respond properly to the agreed order quantity and due date between the customer and the company. The amount of finished goods which is not assigned in a manufactory is called Availableto-Promise (ATP). Implementation of a proper ATP mechanism can enable a company to evaluate the exact production time of the orders. Moreover, it allows using its capacities more efficiently so that orders could be fulfilled on-time (Jeong et al., 2002). ATP's production plan remains in the master schedule in order to support its assignment to the customer orders. In Make-to-Stock (MTS) production systems, ATP can be calculated based on the total inventory of the previous period and total production of the current period (Chen et al., 2001). However, ATP calculation is much more complicated than in ATO, MTO or MTF production systems. Since they contain a higher variety of production, the order quantity is low and due dates are usually less than the required production time. The main purpose of ATP is to satisfy customer orders according to the available resources. Delivering on-time is a major concern of ATP to respond to the customer order. Therefore, an ATP system should have both order promising and order fulfilment abilities. An ATP system should also be able to update the resource consumption dynamically and prioritize customer orders to balance the supply and demand. In such a way, the profit would be maximized (Zhao et al., 2005).

As mentioned before, MTF production strategy is mostly applied in expensive industries whose productions are costly. Therefore, the customer satisfaction and more market share lead to make enormous profit which is possible through reducing production lead time and improving the reliability level to accomplish the commitments on desired agreed time without increasing costs. Also, in these industries, costly products result in high production and holding costs. Therefore, any improvement in production or reduction in all types of inventory – finished goods inventory or WIPs – and backward movements in production line lead to a considerable cost reduction. One of the most effective tools to improve production situation, reduce inventory and obtain customer satisfaction is implementation of ATP mechanism. These are possible through improving the reliability level to accomplish the company

commitments. These facts cause researchers to pay attention and investigate under different assumptions. Some authors have studied on ATP form management point of view without presenting quantitative models but some others have tried to define and explain the models in ATP (Schwendinger, 1979; Beamon, 1998; Weng, 1999; Chen et al., 2001; 2002). Fisher (2001) has presented a thorough overview of the studies which had investigated ATP concept. Some have tried to extend its concept and presented new models (Jeong et al., 2002; Xiong et al., 2003; Volling & Spengler, 2011; Cheng & Cheng, 2011). many studies have considered ATP concept with various assumptions to make it applicable in different production environments (Zhao & O.Ball, 2005; Tsai & Wang, 2008; Lin et al., 2010; Chen-Ritzo et al., 2011; Alemany et al., 2013).

Efforts to improve the common ATP model leads to emerge a new type of ATP model, called Advanced ATP which is more compatible with the existing competitive business environment. The exact definition of ATP and Advanced ATP, comparison between them and their applications are completely and comprehensively discussed in a study by Pibernik (2005). Moreover, in this study different classification of Advanced ATPs has been portrayed. One of the most important classifications is to classify Advanced ATP in two groups, batch mode and real-time mode. Each of these has different advantages and applications. In the real-time mode, orders are investigated immediately therefore responsiveness is high. While, in the batch mode, orders which are arrived in a determined interval time would be investigated, simultaneously. Therefore, responsiveness is lower but in this approach a company will not miss more profitable orders. There is no study in the literature which has presented an ATP model for MTF production systems. There is a large portion of industries that work with MTF production system and ATP mechanism can help them improve their production planning. On the other hand, all studies in the literature consider batch mode Advanced ATP (Zhao & O.Ball, 2005; Lin et al., 2010; Cheng & Cheng, 2011) or real-time mode (Volling & Spengler, 2011). Moreover, as the last found gap in ATP literature, most of the reviewed studies have not considered backlog costs. According to these research gaps, in this study we try to design an appropriate ATP model for MTF production systems while trying to combine batch mode and real-time mode and consider holding and tardiness costs. Another immense contribution of this study is to incorporate ATP with job shop scheduling.

In the rest of this paper, section 2 outlines the models and formulations. The proposed heuristic algorithm is explained in section 3. The numerical results are shown in section 4. Finally, concluding remarks are given in section 5.

## 2. Problem definition and formulation

The main purpose of designing ATP mechanism is to determine whether the firm is able to fulfil arriving orders. A customer order has two characteristics, quantity and delivery date. The role of ATP is to assess newly arrived orders' characteristics and make decision to accept or reject each order based on the available required sources, materials and production capacity to maximize profit or to minimize costs. In this mechanism, if an order is accepted, its production schedule should be determined. It should be mentioned that in this study, various production routes with different numbers of operations are allowed for different orders and also different options are determined in each workstation to be used and customers should select one of the allowed options for different production processes of their orders.

# 2.1. Proper Time of Investigating Orders model – PTIO model

In this section we present a new concept called "order basket" which points to the status of an order between its arrival time and the time it would be investigated. Order basket has a determined capacity, k, where its amount depends on the company's condition. By arriving each order, a priority level from 1 to k is immediately assigned based on different factors such as the importance of a customer or the order profitability. Then the order would be transmitted to the order basket. Whenever the summation of the priority level of the orders which are in the order basket exceeds the order basket capacity or the period of time that an order is waiting in the order basket exceeds a threshold  $t_d$ , all orders in the order basket will be investigated immediately. It should be mentioned that Eq. (1) always holds since at least there is

an order in the order basket which has a priority level greater than 0. In Eq. (2)  $T_{\it Batch}$ ,  $t_{\it 0}$  and  $t_{\it now}$  represent the appropriate time to investigate orders in the order basket, the arrival time of the first order that enters the order basket and the present time respectively.

$$\sum_{i=1}^{I_{lnow}} OP_i > 0 \tag{1}$$

$$T_{Batch} = (t_0 + t_d) \times \left[ 1 - \left[ \frac{\sum_{i=1}^{I_{how}} OP_i}{k} \right] + t_{now} \times \left[ \frac{\sum_{i=1}^{I_{how}} OP_i}{k} \right] + 1 \right]$$

$$\left[ \frac{\sum_{i=1}^{I_{how}} OP_i}{k} \right] + 1$$

Through this procedure if an order is more profitable, it would get priority level K and be investigated immediately. Also if an order has low importance, it would get low priority level and wait for orders with high priority level to be investigated. Therefore, the company will not lose profitable cases against low profitable ones. On the other hand, each order with any priority level would be answered in  $t_d$  units of time to gain customers satisfaction.

## 2.2. Inventory Allocation and Order Scheduling model – IAOS model

In this model, all the orders entered the order basket will be investigated. The main outputs of this model are  $X_{ijk}$ ,  $YP_{ijrsp}$  and  $YM_{ijrsm}$  that explained below as decision variables. Other important outputs derived from decision variables and used in decision makings are  $TC_i$  and  $Ct_{ijS}$  that represent total cost of order i and completion time of order i part j respectively.

### Indices:

I Number of orders

J Number of units required in each order

*K* Number of WIPs

R Number of operations in production route

S Number of workstations

P Number of options in each workstation

Time units

M Number of machines

### Decision variables

 $X_{iik}$  Binary variable equals 1 if kth WIP is allocated to the jth unit of order i and 0 otherwise

 $YP_{ijrsp}$  Binary variable equals 1 if the rth operation in production route of the jth unit of order i is done at sth workstation using pth option and 0 otherwise

 $YM_{ijrsm}$  Binary variable equals 1 if the rth operation in production route of the jth unit of order i is done at sth workstation using mth machine in that workstation and 0 otherwise

## Parameters

 $ProCost_k$  Total production cost of kth WIP in previous production steps till now

 $Q_i$  Number of units required in order i

ChCost of exchanging an option with another one at sth workstation

 $Ct_{ijrst}$  Completion time of rth production step of jth unit of ith order at sth workstation at time t

DueDate: Agreed due date of order i

 $TardCost_i$  Tardiness cost of order i per unit of time

 $HoldCost_i$  Holding cost of order i per unit of time

 $St_{iirst}$  Starting time of rth production step of jth unit of ith order at sth workstation at time t

Flow  $T_{ijrs}$  The period of time in which jth unit of ith order is at sth workstation so that its rth production

step would be done

FTCost Holding cost of WIP in production line per unit of time

 $PRI_{ksr}$  A binary number that equals 1 if the rth production step of inventory k has been done at sth

workstation and 0 otherwise.

 $PRO_{irr}$  A binary number that equals 1 if the rth production step of order i should be done at sth

workstation and 0 otherwise.

 $OPO_{ir}$  A binary number that equals 1 if order i require pth option at its rth production step and 0

otherwise

 $OPI_{trn}$  A binary number that equals 1 if pth option is used for rth production step of inventory k

and 0 otherwise

 $Z_{ijrst'}$  A binary number that equals 1 if jth unit of ith order would be at sth workstation at time t'

to do its rth production step and 0 otherwise

 $CCoP_{i}$  Consumption coefficient of jth unit of ith order from option p at workstation s at its rth

production step

 $Opt_{snt}$  The amount of material inventory of pth option type at stage s at time t

 $M_s$  Number of available machines in workstation s

 $P_{s}$  Number of available options in workstation s

 $FT_{smt'}$  A binary number that equals 1 if mth machine at stage s would not be busy at time t' and

0 otherwise

 $PT_{iirs}$  Processing time of rth production step of jth unit of ith order at stage s

The proposed model

$$\begin{bmatrix}
\sum_{j=1}^{Q_{i}} \sum_{k=1}^{K} \operatorname{ProC} \operatorname{ost}_{k} \times X_{ijk} + \sum_{j=1}^{Q_{i}} \sum_{r=1}^{R_{i}} \sum_{s=1}^{S} \sum_{p=1}^{P} Y P_{ijrsp} \times ChCost_{s} + \\
\sum_{j=1}^{Q_{i}} \sum_{s=1}^{S} \max \left\{ \left( \sum_{t=1}^{T} Ct_{ijRst} \times t - DueDate_{i} \right), 0 \right\} \times TardC \operatorname{ost}_{i} + \\
\sum_{j=1}^{Q_{i}} \sum_{s=1}^{S} \max \left\{ \left( DueDate_{i} - \sum_{t=1}^{T} Ct_{ijRst} \times t \right), 0 \right\} \times HoldC \operatorname{ost}_{i} + \\
\sum_{j=1}^{Q_{i}} \sum_{r=1}^{R} \sum_{s=1}^{S} \left( \left( \sum_{t=1}^{T} St_{ij(r+1)st} \times t \right) - \left( \sum_{t=1}^{T} Ct_{ijrst} \times t \right) \right) \times HoldC \operatorname{ost}_{i} + \\
\sum_{j=1}^{Q_{i}} \sum_{r=1}^{R} \sum_{s=1}^{S} Flow T_{ijrs} \times FTCost
\end{bmatrix}$$
(3)

$$\sum_{i=1}^{K} X_{ijk} = 1 \forall i, j \tag{4}$$

$$\sum_{i=1}^{I} \sum_{i=1}^{Q_i} X_{ijk} \le 1 \forall k \tag{5}$$

$$(PRI_{ksr} - PRO_{isr}) \times X_{ijk} = 0 \forall i, j, k, s, r$$
(6)

$$YP_{ijrsp} \ge (OPO_{irp} - OPI_{krp}) \times X_{ijk} \, \forall i, j, k, r, s, p$$

$$\tag{7}$$

$$\sum_{t' < t} \sum_{i=1}^{I} \sum_{j=1}^{Q_i} Y P_{ijrsp} \times St_{ijrst} \times CCoP_{irs} \le \sum_{t' < t} Opt_{spt} \forall r, s, p, t$$
(8)

$$\sum_{m=1}^{M_s} YM_{ijrsm} = \sum_{n=1}^{P_s} YP_{ijrsp} \forall i, j, r, s$$

$$\tag{9}$$

$$\sum_{t=1}^{T} Ct_{ijrst} = \sum_{p=1}^{P_s} YP_{ijrsp} \forall i, j, r, s$$

$$\tag{10}$$

$$\sum_{t=1}^{T} St_{ijrst} = \sum_{p=1}^{P_s} YP_{ijrsp} \forall i, j, r, s$$

$$\tag{11}$$

$$\sum_{t=0}^{T} Ct_{ijrst} \times t \ge \sum_{t=0}^{T} St_{ijrst} \times t \forall i, j, r, s$$
(12)

$$Z_{ijrst'} = 1, \sum_{t=0}^{T} St_{ijrst} \times t \le t' \le \sum_{t=0}^{T} Ct_{ijrst} \times t \forall i, j, r, s$$

$$\tag{13}$$

$$\sum_{i=1}^{I} \sum_{r=1}^{Q_i} \sum_{r=1}^{R} \sum_{s=1}^{S} Z_{ijrst'} \times YM_{ijrsm} = 1 \forall t', m$$

$$\tag{14}$$

$$\sum_{r'=1}^{T} Z_{ijrst'} \times FT_{smt'} \ge PT_{ijrs} \forall i, j, r, s$$
(15)

$$Flow T_{ijrs} = \sum_{t=0}^{T} Ct_{ijrst} \times t - \sum_{t=0}^{T} St_{ijrst} \times t \,\forall i, j, r, s$$

$$\tag{16}$$

$$X_{iik} \in \{0,1\} \tag{17}$$

$$YP_{iirsp} \in \{0,1\} \tag{18}$$

$$YM_{ijrsm} \in \{0,1\} \tag{19}$$

$$St_{ijrst} \in \{0,1\} \tag{20}$$

$$Z_{iirst} \in \{0,1\} \tag{21}$$

$$Ct_{iirst} \in \{0,1\} \tag{22}$$

$$Flow T_{iix} \in \{0,1,...,T\} \tag{23}$$

The objective function given in Eq. (3) minimizes costs including production cost, the cost of exchanging an option used in a WIP that is not suitable for the order matched to that WIP, lateness cost, earliness cost and holding cost of finished goods inventory and also WIPs. In this model none of the orders would be rejected. All orders would be investigated and a delivery date, even so late, will be determined for them. Then according to the information obtained from the model, causes of possible lateness can be recognized. If it can be obviated by out sourcing, partial delivery or other methods therefore order can still be accepted. Constraints (4) and (5) ensure that each order would be allocated to just one WIP and each WIP would be allocated at most to one order. Constraint (6) prevents allocating a WIP to an order while their production routes are not the same. In constraint (7) production steps of the order which should be reworked are determined. Constraint (8) checks that at any time, different orders consumption of different material types in different workstations does not exceed that available material type inventory. Constraints (9), (10) and (11) ensure that for every operation which is determined to be done in constraint (6) in order to complete the orders, a machine at proper workstation must be allocated and also start time and completion time of each operation should be determined. Constraint (12) checks this logical fact that the completion time for each order can't be before its start time. Constraints (13), (14) and (15) determine the required period of time to complete every operation which is determined to be done in constraint (6) according to their processing time and free times of machines. Constraint (16) calculates period of time at which each order spent on different workstations. Constraints (17)-(23) show the allowed numeric range for binary variables.

## 3. Heuristic algorithm for inventory allocation and order scheduling (ASH)

Although recently heuristic and meta-heuristic algorithms are frequently used in fields close to ATP such as lot sizing (Li et al., 2014; Motta Toledo et al., 2013), production planning (Figueira et al., 2013;

Almeder & Hartl, 2013; Seker et al., 2013; Lamghari & Dimitrakopoulos, 2012; Wang & Zheng, 2013; Kazemi Zanjani et al., 2013; Han et al., 2012) or scheduling (Rudek & Rudek, 2013; Behnamian & Fatemi Ghomi, 2013; Lamghari et al., 2013; Eskandari & Hosseinzadeh, 2013 Wauters et al., 2012; Merdan et al., 2012), just a few studies in the ATP literature have taken advantage of them (Cheng & Cheng, 2011; C-Ritzo et al., 2011; Jeong et al., 2002).

## Algoithm 1

```
Step 1. Find an initial solution
Input orders data (the number of orders=I, production route, processing times and preferred options at each workstation and their different costs per unit)
Input WIPs data (Production route and used options at each workstation)
Input machines data (their free times)
Input material data (their availability in the investigated period of time)
Step 1.1. Find proper matches
for i=1 to I
                        A_i= Total processing time × (earliness cost + lateness cost)
A_i^* = Sort A_i in descending order
for i=1 to I
            Find all WIPs with similar production route to A_i^*
           Calculate the remaining processing time if order A<sub>i</sub>* is allocated to each of the found WIPs in previous part
           Choose WIP with the least remaining processing time and allocate it to order A_i^*
           Omit the allocated WIP in previous part from the uncommitted WIPs list
end for
Step 1.2. Schedule the required operations
           Z \leftarrow Determine the proper production route for every WIP allocated to one of the orders to fulfill them
          X^* \leftarrow Consider the ideal schedule according to Z (it can be feasible or infeasible)
          FY \leftarrow According to Z select one of the required operations of every order to be scheduled first
           Y \leftarrow According to the obtained Z and FY organize a sequence of all operations
           X \leftarrow Generate a feasible solution that has the minimum deviation from X^* according to Y
Step 2. Improve initial solution
while termination condition does not meet its value do
Step 2.0. \alpha \leftarrow Generate \ a \ random \ number \ from \ 0 \ to \ 1
if \alpha < 0.30
                        Go to step 2.1.
else if 0.3 < \alpha < 0.6
                        Go to step 2.2.
                        Go to step 2.3.
end
            Step 2.1. Local Search 1
                        a [\beta \times Number of orders]
                        Choose "a" orders randomly
                        FY' \leftarrow Change \ the \ FY \ value \ for \ the \ selected \ orders
                        Y' \leftarrow Apply \ needed \ changes \ in \ Y
                        X' \leftarrow Generate a feasible solution that has the minimum deviation from X^* according to Y'
                        if X' leads to a better (less) value for the objective function
                                    X← X′
                                   FY \leftarrow FY'
                                     Y← Y′
                        end if
                        Go to step 2.0.
            Step 2.2. Local Search 2
                        Y' \leftarrow Generate a new sequence of operations according to FY
                        X' \leftarrow Generate a feasible solution that has the minimum deviation from X'' according to Y'
                        if X' leads to a better (less) value for the objective function
                                    X \leftarrow X
                        end if
                        Go to step 2.0.
            Step 2.3. Global Search
                        FY' \leftarrow Change \ the \ FY \ value \ for \ all \ of \ the \ orders
                        Y' \leftarrow Generate \ a \ new \ sequence \ of \ operations \ according \ to \ FY'
                        X' \leftarrow Generate a feasible solution that has the minimum deviation from X^* according to Y'
                        if X' leads to a better (less) value for the objective function
                                     X \leftarrow X'
                                     FY \leftarrow FY'
                                     Y \leftarrow Y'
                        end if
                        Go to step 2.0.
```

In this section, in order to solve medium and large size problems we present a two-phase heuristic algorithm. The first phase is designed to generate an initial solution, which includes allocating the most proper WIP to every order to reduce the total weighted remaining processing time and make an initial feasible schedule. The second phase itself includes three steps. The first two steps search local space while the third one probes global space. All of these three steps try to find solutions with less total cost which includes production, earliness, lateness and holding costs. Algorithm 1 presents the procedure of the proposed study.

In this algorithm, orders are first ranked based on their weighted processing times while their weights equal the summation of earliness and lateness costs per unit of time. Then these orders are allocated to the most proper WIP according to their similarity in production route and options in which are used. In this section, all uncommitted WIPs to the investigated order, with similar production route, are collected and put in a list. Then a WIP should be selected from the list, which minimizes the remaining processing time. To select the most proper WIP, the remaining processing time is considered according to the not met workstations and the considered production environment (MTF), for workstations which need to rework – to change the used option – since the used options are not customer's preferred ones. Finally, this algorithm determines which WIP should be allocated to each order and according to this assignment which operations should be accomplished on the allocated WIP to complete the order. Although considering different options can help algorithms become more realistic especially in assembly lines, it is not considered in previous studies. Finally, to reach an initial solution, the determined operations in the previous section would be scheduled.

The second phrase of this algorithm tries to improve the obtained solution in the first phrase by searching the solution space locally and globally. In the local search procedure, different operations of the same order exchange their positions in the initial solution while, in the global search, every pair of operations owed with different orders would change their positions. In the scheduling part of both phrases, the proposed algorithm, first by disregarding material and machine availability limitations, sets an operation scheduling in which different operations of every order will be done continuously and all of the orders will be finished exactly on time. If this ideal scheduling is possible, we have found the most cost-effective solution. Usually material and machine availability limitations make this obtained ideal solution infeasible. Therefore, this algorithm tries to find a feasible solution by making as less as possible modifications in ideal solution. Therefore, the algorithm needs a sequence of all the operations to determine which operation should be scheduled in the next attempt. However, the sequence of operations must have the feasible solution qualification. For every order, one of its operations would be chosen as the first scheduled operation; it means that the chosen operation appears before other operations of that order in the sequence of operations. If the operations of every order are numbered sequentially, the chosen operation for every order divides the operations of that order in to two categories, predecessor and successor operations. The requirement is that for every order first the successor operations should be appeared in an ascending order then the predecessor operations should be appeared in a descending order. Fig. 1 illustrates the above explanations and shows a possible sequence of operations for the orders.

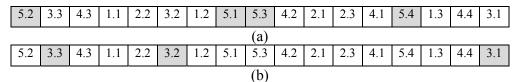


Fig. 1. A possible sequence of operations

Highlighted cells in Fig. 1 part (a) and part (b) show ascending order of successor operations and descending order of predecessor operations respectively while the second operation of order 5 and the

third operation of order 3 are selected as their first operations to be scheduled. The proposed heuristic method picks up operations based on their sequence and schedules them according to the machines' free time. Continuous units of time should be allocated to each operation. It means that the pre-emption is not allowed. As the summarizing the results, the output of our heuristic algorithm includes the start time and finish time of every operation and the machine by which the operation would be done.

#### 4. Numerical results

In this section first some sensitivity analysis has been done on the key parameters of the PTIO model, k and  $t_d$ . It is apparent that there is a strong relationship between the production capacity and the optimum values of k and  $t_d$ . To prove this assumption, some experiments have been designed. The results are shown in the Table 1 and Table 2. In Table 1,  $t_d$  is considered as a fixed value while k varies from 1 to 10. While in table 2, k is assumed constant and the value of  $t_d$  varies. Different capacities are applied according to the summation of machines' work hours per unit of time (day).

**Table 1** Sensitivity analysis on parameter *k* 

k value		Net Profit	
$(t_d = 6 \ days)$	Capacity A	Capacity B	Capacity C
1	6281	6170	2388
3	6541	6395	2654
4	6797	6504	2822*
6	7009	6625	2471
7	7265	6786*	2157
8	7759	6455	1986
9	8106*	6259	1775
10	7934	6086	1542

The quantities 12, 10 and 8 hours are considered respectively for the capacities A, B and C. Net profit is calculated according to the summation of the obtained revenue from all orders minus the total cost which are the cost of production, exchanging an option used in a WIP that is not suitable for the order matched to that WIP, lateness, earliness and goods holding.

**Table 2** Sensitivity analysis on parameter  $t_d$ 

t. (day)		Net Profit			
$t_d^{}(\mathrm{day}) \ \mathrm{(k=7)}$	Capacity A	Capacity B	Capacity C		
1	6895	6167	3354		
3	7022	6497	3509*		
6	7265	6786*	2157		
10	7784	6243	1492		
12	8245*	5867	1235		
15	7654	5320	976		

According to the achieved results it can be concluded that both k and  $t_d$  have similar behaviors via different capacities. In each column of capacities, increasing the value of both variables k and  $t_d$  first leads to increase in the amount of profit then from one specific point, increasing in the value of k and  $t_d$  results in decreasing profit. The greater the value of k and  $t_d$ , the more waiting time the orders in the order basket. Therefore, the left time before their due dates becomes shorter and the number of orders which should be done simultaneously becomes greater. In this situation a lot of operations should be done in a short period of time, because production capacity limitation leads to early or tardy jobs. On the other hand, low values of k and  $t_d$  cause the low importance orders that occupy the production capacity therefore more important orders with higher earliness and tardiness costs can't be fulfilled on-time. This matter also leads to less profit as it is obvious in the above tables. Some other examples are designed to

investigate the performance measures in IAOS model and the proposed heuristic algorithm. In this section different performance measures are assessed for different number of orders, machines and WIPs. It is assumed that at least one WIP should exist at the beginning of the production line for every order. The type and the number of processes which are passed for the remaining WIPs are determined randomly with uniform probability. In this section an idle time index is defined to measure performance of the models. This index can take any values from interval [0,1], lower values of this index represent better results since it means the idle time of machines are less sporadic. Therefore, allocating the machines idle time to other orders or maintenance activities is easier.

$$IdleTimeIndex = \frac{Id}{T^2} \times ITC$$

Where Id is the total idle time of machine and T is the investigated horizon time, ITC is a coefficient that equals the number of interruptions in machine idle time. Figure 2 can illustrate this calculation better. The white cell represents the idle time. Id and T equal 7 and 20 respectively and ITC is equal to 3. It should be mentioned that N-M-I represents the number of orders, machines and WIPs respectively. Also processing time in this table points to the remaining required operations which should be done on the allocated WIPs to fulfil the orders. As shown in the table 3, our proposed heuristic algorithm is able to solve even large size problems while GAMS can't solve them in proper time (600 s). Our heuristic algorithm also can generate solutions with near optimal costs.

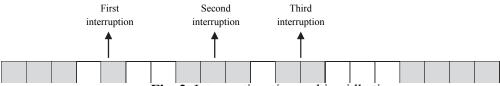


Fig. 2. Interruptions in machine idle time

**Table 3**Experimental results to investigate performance measures in IAOS model

	No. of Solved/10		Mean Cost		Mean On-time Orders		Mean Delayed Orders		Mean (Flow Time/		Mean Idle Time Index		Mean CPU Time (Sec.)	
N-M-I														
									Processing Time)					
	GAMS	ASH	GAMS	ASH	GAMS	ASH	GAMS	ASH	GAMS	ASH	GAMS	ASH	GAMS	ASH
10×10×20	10	10	3921	3939	10	10	0	0	1.09	1.12	.152	.326	143	317
10×10×25	10	10	3880	3914	10	10	0	0	1.09	1.10	.157	.342	156	323
15×10×25	8	10	4657	4699	8	7	2	3	1.13	1.18	.096	.304	282	352
15×10×30	7	10	4479	4522	9	9	2	2	1.11	1.15	.118	.312	290	343
20×10×30	5	10	5204	5259	10	9	3	3	1.19	1.25	.068	.259	387	361
20×10×35	3	10	4976	5008	11	11	2	2	1.17	1.21	.076	.277	374	385
20×15×30	2	10	7780	7994	9	8	6	7	1.31	1.43	.099	.321	558	364
20×15×35	0	10	N/A	7851	N/A	10	N/A	7	N/A	1.41	N/A	.327	>600	370
20×20×35	0	10	N/A	9546	N/A	8	N/A	8	N/A	1.64	N/A	.349	>600	392
20×20×40	0	10	N/A	9266	N/A	8	N/A	7	N/A	1.57	N/A	.356	>600	426

Generally, according to the obtained results, this heuristic leads to acceptable performance measures which are related to the orders such as total cost, the number of on-time orders, and the number of delayed orders or the flow time of orders but there is still an observable difference in the results of the defined idle time index. The randomization nature used in scheduling part of the proposed heuristic algorithm enables it to schedule the operations in such a way that more orders would be finished on-time and also overcome the impacts of other factors such as machine availability or bottlenecks. On the other hand, it seems that this characteristic causes sporadic idle time in machines.

Comparison of applying randomization procedure in ASH with other scheduling rules

	117				1									
N-M-I		Mear	1 Cost		Mean						Mean Idle Time Index			
					(Flow Time/ Processing Time)									
	SPT	EDD	CRSPT	ASH	SPT	EDD	CRSPT	ASH	SPT	EDD	CRSPT	ASH		
10×10×25	4809	4258	4395	3914	1.25	1.14	1.16	1.10	.073	.132	.069	.342		
15×10×30	5369	4877	4980	4522	1.32	1.21	1.24	1.15	.064	.119	.056	.312		
20×10×35	5997	5334	5506	5008	1.36	1.24	1.27	1.21	.057	.107	.044	.277		

To prove this assumption and also find a way to improve the idle time index, the randomization procedure of the proposed heuristic is replaced with other scheduling rules such as SPT, EDD and CRSPT. As shown in Table 4 both IAOS and ASH models can overcome other models according to the performance measures mean cost and mean (Flow Time/Processing Time). However, applying SPT, CRSPT and EDD leads to obtain better values for idle time index than our proposed models. These results are expected since in our proposed models focus is only on reducing earliness and tardiness costs but this analysis attracts attention to this matter that it can be possible to make a balance between these performance measures through hybrid models which take advantages from different scheduling rules.

## 5. Conclusion and future works

The main purpose of this study was to design an AATP mechanism compatible with the MTF production systems. According to the special characteristics of this type of production systems, we need detailed information about orders, WIPs, material and machines availability to present a proper AATP mechanism. First, proper WIPs are matched with the orders, then to fulfil the orders, their required remaining processes would be determined and finally the operations would be scheduled to reduce the total cost including the costs of production, holding, earliness and tardiness. The obtained results have proved that our proposed heuristic algorithm is capable to find near optimum solutions even for large size problems.

However, there are still some possible extensions to improve this research. As mentioned in the previous section our heuristic algorithm leads to acceptable values for performance measures such as number of on-time orders, delayed orders or flow time but its results are not good enough for idle time index. Therefore, designing a model which can improve idle time index along with previous performance measures could be valuable. On the other hand, considering other important assumptions such as partial delivery or several manufacturing locations can make the model more realistic.

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