

## The impact of economic value added (EVA) adoption on stock performance

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### ABSTRACT

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The adoption of EVA as a compensation and management plan, generally, impacts positively the performance of companies adopting this method. However, this paper examines whether the adoption of the EVA framework enhances the firm's performance and gauge the long-term effects of such an adoption on the firm's value. It also assesses whether the market reacts to the announcement of the adoption of EVA as a compensation system. Moreover, the paper fills this gap in research literature by showing whether or not EVA adoption leads to a significant increase in firm value as reflected by its market prices on the long run. Growing evidence in research indicates that the stock market does not incorporate all firm information into the stock price quickly and completely. Therefore, the critique that contemporaneous association between price and EVA does not reflect reality is likely to be correct. However, this paper takes a different action. The basic contention is that although prices adjust slowly to information, long horizons are sufficiently long for markets to incorporate almost all relevant information into prices. The study sample consists of 89 US firms adopted EVA as a compensation system. It compares the performance of adopting firms to that of selected matching firms and to the market indexes, particularly, the S&P500 portfolio. Then it uses two common aggregating methods to test the event of adopting EVA by different US firms namely the CAR and BHAR methods. The results obtained, however, showed a slight improvement in the performance of companies adopting EVA within five years from the date of adoption.

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## 1. Introduction

It is generally accepted that the normative role of the executive manager is to maximize firm value (Wallace, 1997; Malmi & Ikaheimo, 2003). But a long-standing problem for the owners of the firm has been that a fiduciary role by the manager does not occur naturally. There must be some form of compensation design that induces the required management behaviour. Any design, in turn, requires a measure of firm performance. How do we know that a manager has increased firm value? One traditional measure is Share Price (Jensen & Murphy, 1990). However, Share Price depends on factors beyond management control (Sloan, 1993; Lambert, 1993). Furthermore, in the short run, maximising share price might not always be aligned with maximising the firm's intrinsic value (Mramor & Valentincic, 2001). Other traditional measures used in assessing managers' performance include earnings, return on assets, return on investment and other cash flow measures. However, there are well-known problems with these measures (subjectivity and ease of manipulation). The search was therefore on for new performance

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measures that would improve on the traditional accounting-based measures. Practitioners obliged. Consulting firms began marketing their own value based performance measures (Myers, 1997). The most prominent of these was Stern and Stewart's Economic Value Added (EVA) (Stern & Stewart, 1991). Stewart (1994, p.75) proclaimed that "EVA stands well out from the crowd as the single best measure of value creation on a continuous basis", and that "EVA is almost 50% better than its closest accounting-based competitor (i.e. earnings), in explaining changes in shareholder wealth". However, although these measures were driven by practitioners, value-based ideas had been known for more than a century before they were marketed by consulting firms. Wallace (1997) states that Alfred Marshall mentioned the residual income concept in 1890. This same measure was also discussed by Canning (1929) and Preinreich (1937) who referred to it as excess earnings, while Edey (1957) referred to it as super-profits. The basic idea of this measure is that unless a business "returns a profit that is greater than its cost of capital, it does not create wealth; it destroys it." (Drucker, 1995, p.59). Previous research has examined whether the adoption of EVA's incentive compensation plan has any impact on managers' decision making (Wallace, 1997; Kleiman, 1999; Hogan & Lewis, 2005). All of this empirical research has the common assumption that the adoption of the EVA compensation system will rationalize a firm's investment decision and will lead to using the existing assets more efficiently to generate more residual income and, hence, to maximize shareholders' wealth, as well. These studies tested EVA adoption effects for up to five years after adoption. A major limitation in the existing literature is that the focus was on changes in the manager's behaviour as reflected by accounting fundamentals. Adoption of EVA is supposed to increase asset dispositions, repurchases, and dividends, while at the same time decrease new investments and accounts payable. However, if adopting EVA really led to optimal management decisions, the above effects may be necessarily observed. For example, a firm could have under-invested prior to adopting EVA. An optimal behaviour would see an increase in new investments rather than a decrease. Thus, even if EVA did induce the management to optimise firm value, the optimal change in the accounting variables may not always be in the same direction. This is probably why the various studies that studied the effect of EVA adoption have found different and often conflicting results (Wallace, 1997; Kleiman, 1999; Cahan *et al.*, 2002; Hogan & Lewis, 2005; Balachandran, 2006). In short, while existing evidence points to a change in management decision, there is no evidence that adopting EVA increases value.

Apart from management-behaviour effect studies mentioned above, the other line of enquiry focused on value relevance (Biddle *et al.*, 1997; Lehn & Makhija, 1997). The general finding is that EVA actually has poorer explanatory power than other traditional performance metrics such as earnings. Surprisingly, we know of no study that has tested directly the value effect of EVA adoption. The aim of this paper is to fill this gap in the literature by showing whether or not EVA adoption leads to a significant increase in firm value as reflected by its market prices in the long run. While we agree that in the short run, the market might be subject to a number of behavioural and informational inefficiencies. There is growing evidence that the stock market does not incorporate all firm information into the stock price quickly and completely. Therefore, the critique that contemporaneous association between price and EVA does not reflect reality is likely to be correct. However, we take a different take. Our basic contention is that although prices adjust slowly to information, long horizons are sufficiently long for markets to incorporate almost all relevant information into prices. In other words, our basic assumption is that markets are efficient in the long run (Fama, 1998, JFE, 49, 283-306). This paper will therefore examine whether the adoption of the EVA framework enhances the firm's performance and to gauge the long-term effects of such an adoption on the firm's value. It also assesses whether the market reacts to the announcement of the adoption of EVA as a compensation system. The event study methodology initially introduced by Fama *et al.* (1969) will be used to assess the impact of EVA's adoption on a firm's performance. The adoption the trademarked EVA performance measure grew rapidly during the 1990s in the USA, but does not seem to be popular in Europe. For example, in the UK only four companies have reported the EVA as a performance and management tool.<sup>1</sup>

The structure of this paper is organized as follows. Section 2 summarises the main results of the previous studies that have investigated the impact of EVA adoption on a firm's performance. Sections 3 and 4 describe the sample and the methodology respectively. Section 5 discusses the empirical results obtained and finally section 6 summarises the main conclusions.

## 2. Previous studies

To our knowledge, there are only two studies on stock price performance following adoption of EVA as a compensation measure. The first study focuses on the short-term market reaction to EVA adoption. Tortella & Brusco (2003) used a sample of 65 EVA adopter firms and compared the daily abnormal return of adopting firms to that of two index portfolios. They used a window of 30 days prior to the adoption and 100 days post the adoption. Their results indicate that the daily cumulative average abnormal return is insignificant throughout the post event window. They conclude that the market does not react to the adoption of EVA in the short run. Ferguson *et al.* (2005), on the other hand, do a long-term event study on EVA adoption. They use a list of 65 EVA adopter firms provided by Stern Stewart & Co. However, our study differs in many respects. First, we use a larger sample of 89 firms, which is likely to improve the statistical credence of our empirical results. Moreover, our sample goes to 2001 while their sample ends in 1998. Second, they rely exclusively on the cumulative abnormal return (CAR) concept in their analysis. Abnormal returns have their own shortcomings and have been criticised severely for prompting certain biases

<sup>1</sup> These companies are Tate & Lyle, GSK, Hanson (now Heidelberg) and Diageo. Source: Stern Stewart Ltd. London Branch dated March 15, 2012.

(Barber and Lyon, 1996, 1997; Fama, 1998). In this study we use both CAR and the buy-and-hold abnormal return (BHAR) concept. BHAR is well known for its ability to represent investor's experience (Mitchell and Stafford, 2000). Third, they use market model to estimate predicted or expected returns. This may suffer from the bad model problem (Fama, 1998). In this study we use matching control firms to calculate abnormal return or abnormal buy and hold return. The use of matching control firm is less likely to suffer from the bad model problem (Stuart, 2010). The other line of enquiry that is closely related to our objectives is the one that focused on the effect of EVA adoption on internal firm decisions such as financing and operating decisions. This kind of research was initiated by the seminal paper of Wallace (1997), and was then followed by several studies over the following decade (Kleiman, 1999; Cahan *et al.*, 2002; Hogan & Lewis, 2005; Balachandran, 2006). The underlying assumption in the above studies is that firms adopting EVA will create the ability to enhance their profitability and maximize shareholder's wealth. This can be achieved by increasing a firm's ability to generate a large residual income and encourage managers to invest in those projects that can earn more than the cost of the capital invested. Furthermore, EVA's proponents claim that the adoption of the EVA framework will affect the manager's behaviour and lead to the best alignment of management interests with those of the shareholders (Stewart, 1991; Wallace, 1997). The existing empirical studies on the adoption of residual income-based performance incentives have found mixed results. Wallace's (1997) study initiated this line of enquiry by addressing the changes in a number of firm decisions following the adoption of residual income or EVA measures. Wallace (1997) was been replicated by a number of scholars such as Kleiman (1999), Hogan & Lewis (2005) and Balachandran (2006). Wallace (1997) compared a group of forty companies adopting residual income or EVA as a compensation plan with the same number of control firms to examine whether the adoption of these measures, impacted the investing decisions, financing decisions, operating decisions and shareholder wealth. Kleiman (1999) extended Wallace's sample to 71 firms, but focus exclusively on firms adopting EVA as an incentive compensation system. Kleiman (1999) found that EVA adoption led to higher stock return performance. Inconsistent with Wallace (1997), Kleiman's (1999) results do not show any capital expenditure decline following adoption of EVA. On the other hand, he reports that EVA-adopting companies significantly increase their financial leverage, extend share repurchases, and enhance both operating margins and operating profits before depreciation. Hogan and Lewis (2005) used a sample of 108 firms that chose to adopt the economic profit plans (EPPs) as incentive compensation systems between 1983 and 1996 to examine whether the adoption would affect these firms' operating, organizational, financial and compensation characteristics. The findings of Hogan & Lewis (2005) reveal that EPP adopter firms in general show a significant enhancement in operating performance relative to their past performance (pre-adoption period). In addition, they show a significant difference in investment behaviour, operating performance and value creation. This result is consistent with the notion that an EPP-based compensation system encourages managers to choose profitable projects that ultimately maximize shareholders' wealth. However, they found significant differences between anticipated adopter firms and surprise adopter firms. The improved performance referred to above appears to have been driven mostly by anticipated adopters, which points to potential self-selection bias. The above studies looked at the adoption of EVA (or residual income) plans regardless of what measure was used before adoption. Balachandran (2006) argues that the original plan is important as adoption of EVA or residual income might actually increase or decrease investment pattern, even though the delivery of residual income would increase in both cases. This implies that firm value maximisation does not necessarily entail an increase or decrease in investments. Balachandran (2006) used a sample of 181 firms that adopted the residual income (RI)-based compensation incentive. These firms fell into two main categories: those which previously adopted earnings as a compensation plan and those which previously adopted return on investment (ROI) based compensation plan. He focused on two outputs, namely, the change in RI and the change in investment. His results show strong support for the view that RI-adopting firms do actually deliver higher RI after adoption. However, the results also show no significant change in investment pattern.

### 3. Sample

Our sample consists of 89 US firms that have adopted EVA as a compensation system. We follow Wallace (1997) and Kleiman (1999) and define the end of the first year of the company announcing its adoption of EVA as the event date ( $t = 0$ ). The identity of adopting firms was found as follows. We began with Wallace's (1997) 23 firms that adopted the EVA compensation plan. We then added the firms used by Kleiman (1999). This increased the number to 71 firms. Subsequently, we searched for additional firms using various databases where the EVA adoption was specifically mentioned. These comprise the Stern Stewart & Co. brochure, Lexis-Nexis, Proxy Statement, 10-Q report and Wall Street Journal. The majority of firms which adopted EVA have disclosed such information in their official release. We identified a total of 101 adopting firms in the period 1987- 2001. However, 12 EVA adopters were excluded because of lack of price/return and accounting data. Our final sample contains 89 EVA adopters on NASDAQ, NYSE and American Stock Exchange Markets. Because we use both the market model and control firm approaches to estimate abnormal performance, each of the adopter firm was matched with a benchmark firm. We follow Wallace (1997) who uses the Standard Industrial Classification (SIC) to match the adopter and benchmark firms. We used three criteria for matching firm selection. First, the company should have the same 4-digits SIC code (Same industry sector). If we do not find a firm with 4 digits match, we choose the best match with a 3-digits SIC code. If there are several firms with the same 4 or 3 digit SIC code, then we select the nearest size using a combination of the total asset and number of outstanding common shares in the year prior to the year of adoption to match adopters and control firms. Finally, if a benchmark firm does not have sufficient monthly data during the event period, we select the next best benchmark in terms of SIC code and size.

The price and return data of both adopting and control firms were collected from CRSP database. Appendix 1 provides a breakdown of firms adopting EVA and the year of adoption, the main control firms and the SIC code respectively.

**Table 1**  
EVA Adoption Years of Sample Companies (1987 – 2001)

Year	Number of Companies	Percentage
1987	1	1.12%
1988	1	1.12%
1989	1	1.12%
1990	2	2.25%
1991	1	1.12%
1992	4	4.49%
1993	10	11.24%
1994	18	20.22%
1995	13	14.61%
1996	17	19.10%
1997	8	8.99%
1998	7	7.87%
1999	4	4.49%
2000	1	1.12%
2001	1	1.12%
<b>Total</b>	<b>89</b>	<b>100%</b>

#### 4. Method

Defenders of Economic Value Added (EVA) claim that it helps to enhance the investment activity that leads to a notable market reaction (Stewart, 1991). The object this paper is to examine whether the adoption of EVA has the predicted positive effect on firm value. If EVA does indeed have such a positive effect on value, then the market should identify this change in the firm and react positively at least in the long run. If that is the case, then we should observe significant abnormal market performance (as measured by abnormal returns or abnormal buy and hold returns) either immediately (if the effect is true and the market is efficient), or slowly (if the market only absorbs information slowly). To test this claim we use an event study approach. Some event studies research has been dedicated to testing market efficiency. However, most of the event studies have been used to assess the impact of some events on some measure of the firm or investor wealth. Many studies have discussed and examined the long-term financial performances after the occurrences of certain events such as the IPO, mergers and acquisitions and the most popular event, cash dividends. One common feature of these studies is that of the classical event approach, which fully intended to investigate very short-term events. In a string of seminal papers, Barber & Lyon (1996, 1997) and Lyon, Barber, & Tsai (1999), revealed that the standard classical event study framework can lead to many partialities when applied to the measurement of long-term abnormal performances and recommended further study for such long-term events analysis. Further, Fama (1998) raised two important key issues regarding measuring long-term abnormal returns: first, the model's ability to correct for risk when estimating abnormal returns is quite low and second, the estimation of abnormal returns is probably subject to a range of statistical biases. Thus, to avoid estimation and bad model problems, we use direct benchmarking using both the market index and a matched control firm. The event window is set to 60 months before and after the adoption date. In the literature there are two methods to test the events and detect a long-run abnormal stock return: the cumulative abnormal return (hereafter, CAR) and the Buy and Hold Abnormal Return (hereafter, BHAR). The main difference between CAR and BHAR is mainly attributed to the compounding of the monthly return; while BHAR incorporates the effect of compounding CAR does not (Barber & Lyon, 1997). Regardless of the methodology used to measure the performance of the EVA adopter, CAR or BHAR, we need to measure the abnormal return. The abnormal return is the difference between the actual return and the benchmark return of a security. Events in the theory of finance can usually be classified as information that has not already been contained in the share's market price. Let  $R_{it}^a$  be the return on adopter (event) firm  $i$ , and  $R_{it}^b$  be the return on a benchmark stock. When we use the marked index as benchmark, then we simply set  $R_{it}^b = R_{mt}$ , where  $R_{mt}$  is the return on the market portfolio. Accordingly abnormal returns are given by

$$AR_{it} = R_{it} - R_{it}^b$$

The average abnormal return ( $AAR_t$ ) during month  $s$  can be defined as:

$$AAR_t = \frac{1}{N_t} \sum_{i=1}^{N_t} AR_{it}$$

where  $AR_{it}$  is the abnormal return estimator for security  $i$  and  $N_t$  is the number of the companies in the sample during month  $t$ . The cumulative average abnormal return in the window of  $(s_1, s_2)$  is:

$$CAR_{s_1s_2} = \sum_{t=s_1}^{s_2} AAR_t$$

The second method used to calculate the abnormal return is buy and hold abnormal return (BHAR) which is defined as the compound returns on the event firm less the compound return on a control firm / reference portfolio- that is BHAR:

$$BHAR_{it} = \left[ \prod_{t=1}^{\tau} (1 + R_{it}^a) \right] - \left[ \prod_{t=1}^{\tau} (1 + R_{it}^b) \right]$$

where  $\tau$  is the period of investment in months,  $R_{it}^a$  is the return on the event firm (adopter firm)  $i$  in month  $t$ .  $R_{it}^b$  is the benchmark returns. As our main method to test the event is BHAR it is more efficient to highlight the skewness problem inherited within the process of making inferences using BHAR. This problem is reported in Barber and Lyon (1997). In order to conduct the significance test in event time using BHAR, the following conventional  $t$ -statistic is used based on cross sectional data:

$$t_{\tau} = \frac{\overline{BHAR}_{\tau}}{\sigma_{it} / \sqrt{N}}$$

where  $\overline{BHAR}_{\tau}$  is the sample mean,  $\sigma_{it}$  is the standard deviation, and  $N$  is the number of EVA adopter firms. The compound nature of BHAR induces skewness in the above statistic. To circumvent this problem, we use a bootstrap correction, originally proposed by Johnson (1978):

$$SKadj-t_{\tau} = \sqrt{N} \left( S + \frac{1}{3} \hat{\gamma} S^2 + \frac{1}{6N} \hat{\gamma} \right)$$

Where  $\hat{\gamma}$  is the coefficient of skewness, and  $S \equiv \overline{BHAR}_{\tau} / \sigma_{it}$ . This adjustment was recommended by Lyon *et al.* (1999) to correct for potential skewness in BHAR returns. Kothari & Warner (1997) state that, drawing statistical inferences from a bootstrap approach is likely to be a better technique for statistical testing of long-term stock abnormal performance. However, while standard bootstrapping on the skewness-adjusted  $t$ -statistic does indeed address skewness concerns, it does not address the question of heteroscedasticity. In our case adoption takes place over a number of years. During these years there are periods where the market is highly volatile and others where it is relatively calm. Returns and, hence, abnormal returns, drawn from different periods are likely to have been drawn from distributions having different volatilities. The standard bootstrap does not correct for heteroscedasticity. The wild bootstrap, on the other hand, is designed to account for heteroscedasticity. Despite its properties, the wild bootstrap has unfortunately seen very little use in empirical finance. The standard bootstrap draws samples (with replacement) from the set of estimated variable. In our case, we draw samples  $\hat{\epsilon}_i^*$  from the residual series  $\hat{\epsilon}_i = BHAR_{it} - \overline{BHAR}_{\tau}$ . With the wild bootstrap the bootstrap samples  $\hat{\epsilon}_i^*$  are the product of the original residuals with an independent random variable,  $\eta_i$ , with zero mean and unit variance (that is,  $\hat{\epsilon}_i^* = \eta_i \hat{\epsilon}_i$ ). The bootstrap variance is guaranteed to be the same as that of the parent distribution. For example, for the standard normal case we have

$$E(\hat{\epsilon}_i^*) = E(\eta_i)E(\hat{\epsilon}_i) = 0 \text{ And } V(\hat{\epsilon}_i^*) = V(\eta_i)V(\hat{\epsilon}_i) = V(\hat{\epsilon}_i)$$

However, the normal distribution is not appropriate when the data is skewed since  $E(\eta_i^3) = 0$ . Liu (1988) & Mammen (1993) suggest ways of obtaining  $E(\eta_i^3) = 1$  but their sampling schemes do not preserve the kurtosis of the parent distribution. An alternative sampling scheme that preserves the mean, variance and kurtosis ( $E(\eta_i) = 0$ , and  $E(\eta_i^2) = E(\eta_i^4) = 1$ ) but not skewness ( $E(\eta_i^3) = 0$ ) was proposed by Davidson *et al.* (2007), namely

$$\eta_i = \begin{cases} 1 & \text{with probability } p = \frac{1}{2} \\ -1 & \text{with probability } 1 - p \end{cases}$$

This latter scheme is preferred since we use the skewness adjusted t-statistic which corrects for skewness, and thus skewness is not an issue (with the adjustment of Johnson (1978) the parent distribution of the adjusted statistic is expected to be symmetric).

A further serious problem that we confront both in the EVA adopter sample and the control firm sample is that of firms that delist within the event period. Delisting can result from acquisition, bankruptcy or going private. Liu & Strong (2006) replace delisted firm returns by either zero or the risk-free rate. They find similar results in both cases. Lyon, Barber & Tsai (1999) and Mitchell & Stafford (2000, p.298) replace all de-listed firms with the benchmark return. This has the potential to create an upward bias in the estimated BHAR returns, since some of these de-listings are bankruptcies. However, for the purpose of our study we use the following rules. If an observation is missing within a valid set of observations, we set the return equal to zero. If the de-listings are due to bankruptcy, we replace the missing return by -1. Finally, if the delisting is due to a value preserving event such as a merger, we replace the return by the benchmark return. We use CRSP description as a distinguishing feature of the delisted firms. The Delisting Code is a 3-digit integer code. It either (1) indicates that a security is still trading or (2) provides a specific reason for delisting. All coded de-listings are categorized by the first digit of the delisting code. The second and third digits of the delisting codes provide further details of delisting events. Additional delisting codes, specific to various delisting categories, have been created to indicate when an issue is closed to further research, or if the issue is pending further research. The most important codes are 241, 231, 233, 331, 251, 552 and 574. These categories of delisting are most likely to be stocks that are either worthless or some distance from providing shareholders with any terminal value, and consequently we treat these cases as if investors lost all their investment.

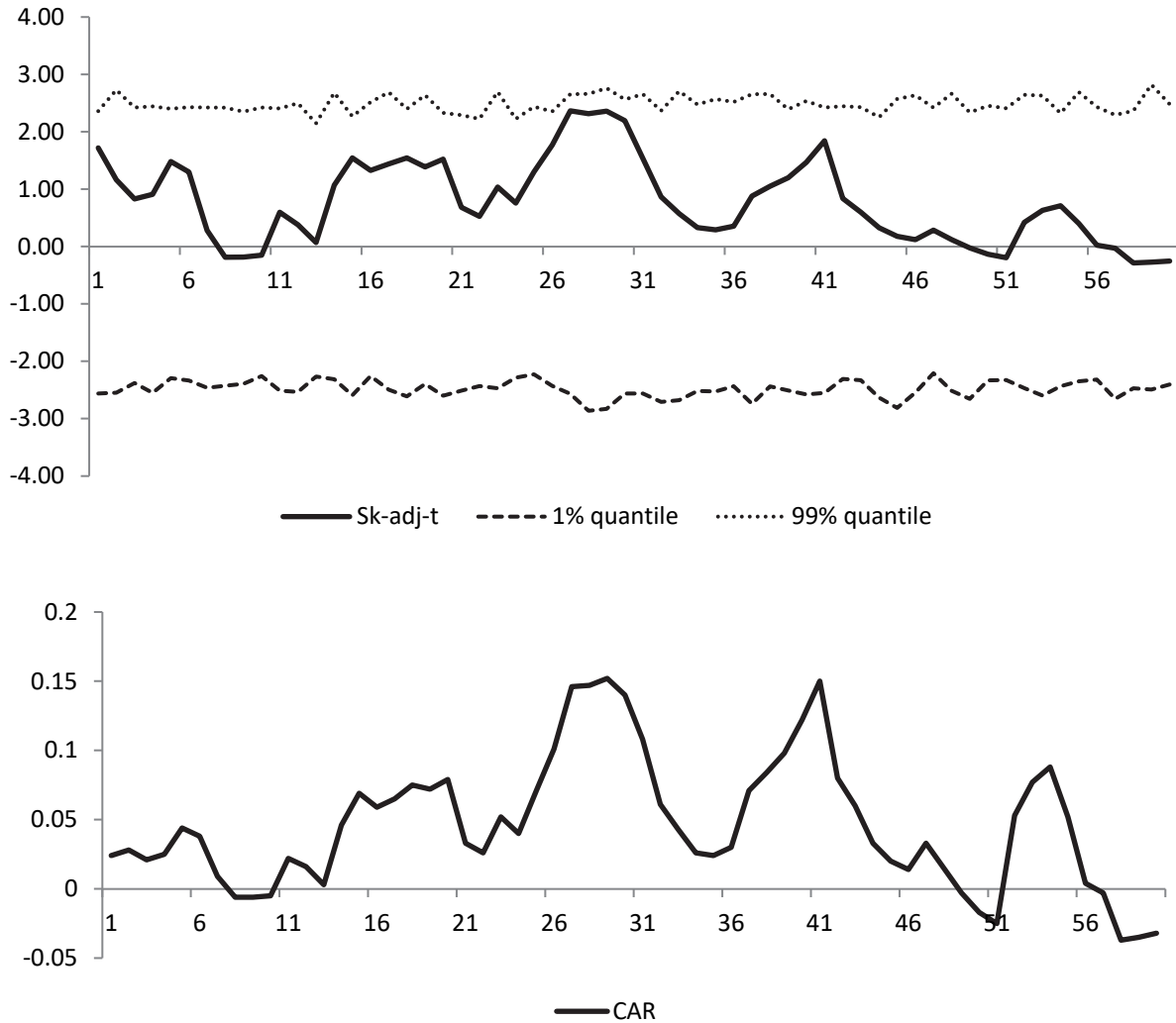
## 5. Results

### 5.1 Cumulative Abnormal Return Results

We begin by discussing cumulative abnormal returns. All results are displayed as follows. The average CAR, the standard t-statistics, the skewness adjusted t-statistic with its bootstrapped confidence intervals, the skewness and kurtosis of each set of cumulative abnormal returns is shown for selected months. The statistics are shown in a brief table that shows the 1<sup>st</sup>, 10<sup>th</sup>, 20<sup>th</sup> and up to the 60<sup>th</sup> month. Whenever the standard t-statistic is above 1.96, the results are also shown. The full 60 months' version of the table is provided in the appendix. To complete the picture, we provide a graphic summary of CAR, the skewness adjusted t-statistic and the 1% and 99% quantiles obtained from the wild bootstrap. Table 2 reveals an interesting story about the overall performance, the cumulative abnormal return (CAR) for the 10 years after the adoption date. Throughout the 5-year post-event period, most of the CARs appear to be positive but insignificant except for the months 27, 28, 29 and 30 which are in the third year after EVA adoption. During these months the mean CARs are at their highest levels and are significant. However, following these months, we find that CARs start to decline and then rebound up again around month 40. After that we see that CARs decrease and fall into negative territories. Especially in the last 4 months in year 5 this negative trend is quite visible indicating that EVA adopters underperform their matched non-EVA firms. *Figure 1* depicts AR against CAR based on matching firms' benchmarking.

**Table 2**  
Matching Firm Based Cumulative Abnormal Returns (CAR)

Month	N	Mean	t-stat	Adj-SK-t	F1-1%b	F1-99%b	Skewness	Kurtosis
1	87	0.024	1.599	1.719	-2.562	2.358	1.104	3.605
10	87	-0.005	-0.145	-0.151	-2.26	2.423	-0.289	0.600
20	87	0.079	1.454	1.521	-2.601	2.327	0.721	2.139
27	87	<b>0.146</b>	<b>2.157</b>	2.365	-2.568	2.653	1.126	4.581
28	87	<b>0.147</b>	<b>2.070</b>	2.315	-2.863	2.661	1.433	8.619
29	87	<b>0.152</b>	<b>2.104</b>	2.360	-2.831	2.758	1.451	8.893
30	87	<b>0.140</b>	<b>1.984</b>	2.192	-2.562	2.563	1.312	7.815
40	87	0.122	1.424	1.467	-2.579	2.536	0.473	3.991
50	85	-0.017	-0.140	-0.136	-2.332	2.452	0.233	3.597
60	82	-0.032	-0.245	-0.254	-2.404	2.480	-0.424	2.574

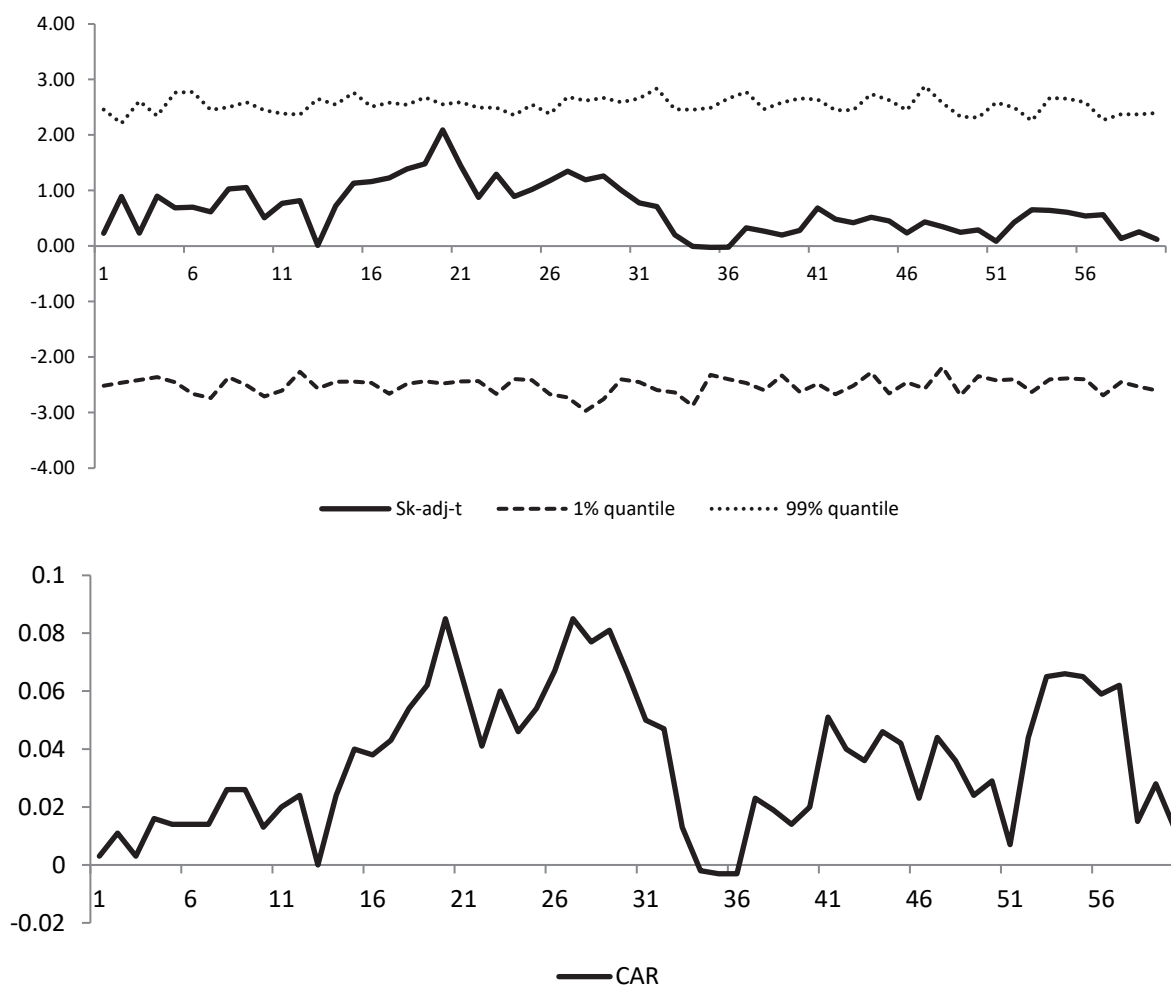


**Fig. 1.** Average CAR results based on Matching Firm Abnormal Returns

Table 3 shows CARs based on market benchmarks (S&P 500), In nearly all months, adopter firms outperform the market with small variances which does not increase in the best of cases more than 8.5% at month 20 and this is the only significant month of the 5 year post-event period. The mean return based on CAR is positive for most months except for months 34, 35 and 36, which give negative CAR. All the CAR returns are skewed and leptokurtic, this might be attributed to the compounding process inherited in CAR calculations. However, the simple CAR based on matching firms and market benchmarking shows similar dynamics- the scale of the suggested outperformance is not the same. Firstly, the CAR based on matching firms is about twice as large as the CAR based on the market benchmark in the positive cases. Secondly, CAR based on benchmarking is only negative between months 34 and 36. This is followed by an apparent upward trend (Figure 2).

**Table 3**  
Market Benchmark Based Cumulative Abnormal Return

Month	N	Mean	t-stat	Adj-SK-t	F1-1%b	F1-99%b	Skewness	Kurtosis
1	87	0.003	0.222	0.229	-2.519	2.456	0.356	1.531
10	87	0.013	0.479	0.507	-2.711	2.445	1.097	2.635
20	87	0.085	1.848	2.091	-2.477	2.551	1.737	5.677
30	87	0.066	0.929	1.004	-2.404	2.59	1.535	5.988
40	87	0.020	0.252	0.279	-2.632	2.659	1.336	3.738
50	85	0.029	0.262	0.289	-2.346	2.313	1.295	3.024
60	82	0.013	0.108	0.119	-2.604	2.396	0.598	2.310



**Fig. 2.** Average CAR Results Based on Market Index Abnormal Returns

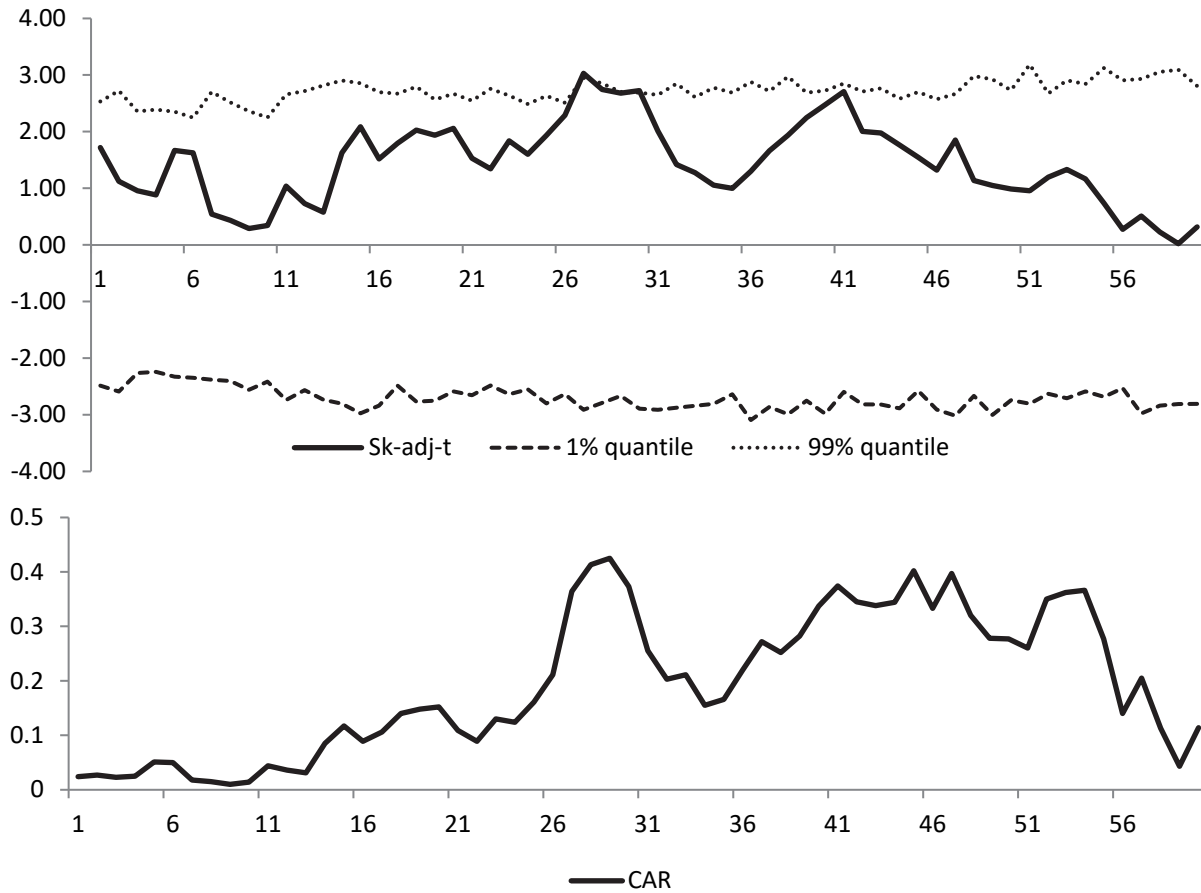
5.2 Buy and Hold Return Results

Our first results regarding the BHAR, presented in *Table 4*, show the BHAR derived using firm benchmark. The BHAR increases from an insignificant +1.0% after 9 months to a significant 36.4% after 27 months, becoming insignificant thereafter and continuing to increase to 37.4% after 41 months, 40.2% after 45 months, and then starts to decline to reach the lowest return of 4.3% after 59 months. All returns are skewed and leptokurtic. It is worth noting that the adopter’s buy and hold return (BHAR) itself is highly skewed and leptokurtic throughout the period and that the matching firm is also skewed and leptokurtic, but to a lesser extent.

**Table 4**  
Summary Statistic for BHAR Matching firms

Month	N	Mean	t-stat	Adjusted Sk. t-stat	1% bootstrap quantile	99% bootstrap quantile	Skewness	Kurtosis
1	87	0.024	1.599	1.719	-2.487	2.533	1.104	3.605
10	87	0.014	0.335	0.342	-2.415	2.25	0.308	2.038
20	87	0.152	1.689	2.056	-2.587	2.666	3.060	16.422
26	87	0.211	2.006	2.29	-2.636	2.508	1.761	7.079
27	87	0.364	2.234	3.031	-2.914	2.949	4.066	22.522
30	87	0.373	1.867	2.725	-2.892	2.687	6.027	46.440
40	87	0.337	1.842	2.474	-2.982	2.724	4.539	31.268
50	85	0.277	0.916	0.987	-2.743	2.729	1.471	17.361
60	82	0.114	0.406	0.318	-2.809	2.807	-3.598	25.216



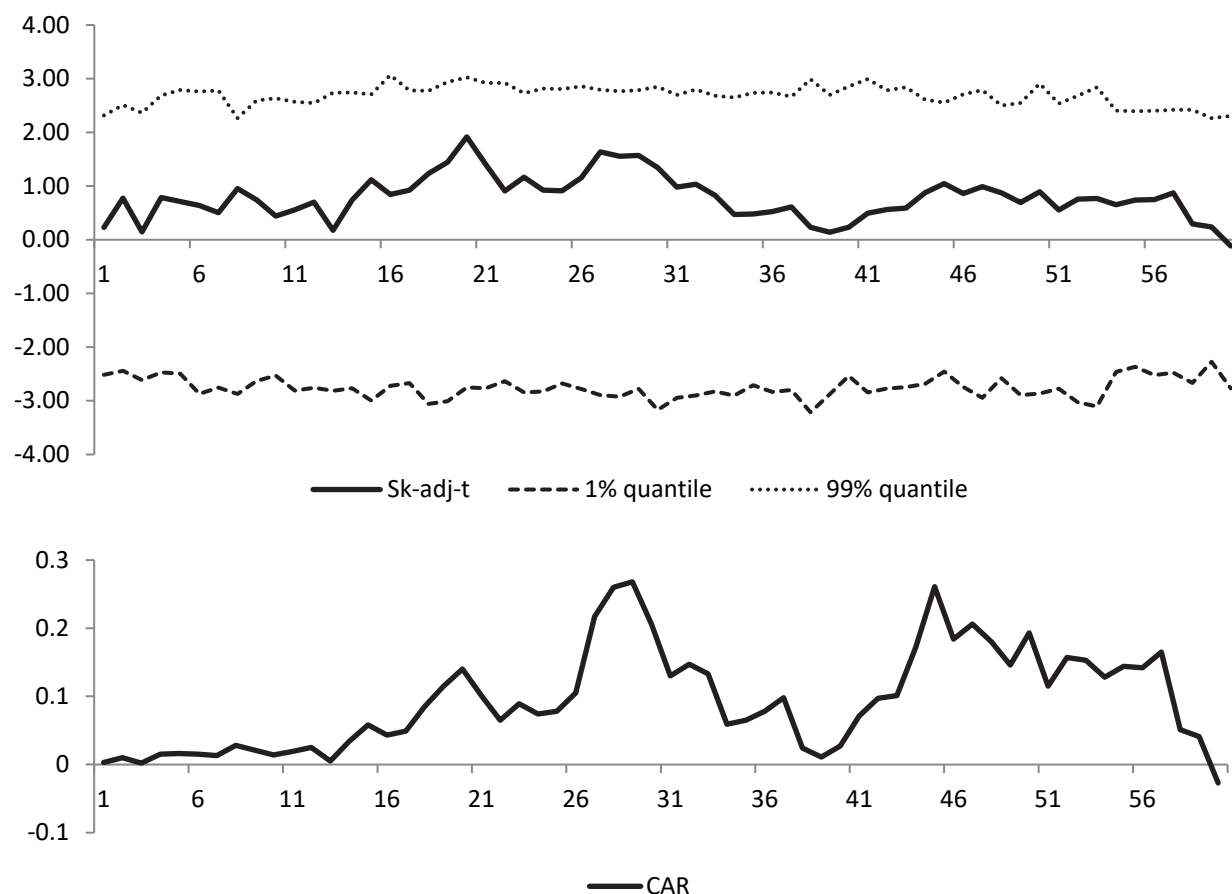


**Fig. 3.** Average BHAR Results Based on Matching Firm Abnormal Returns

Table 5 presents the results from a comparison with the benchmarking portfolio. Generally, the BHARs are smaller in value than those obtained with matching firms’ benchmarks. Once again the BHAR has a positive and insignificant mean return through the hold period, it is positive at month one (3%), rising to the highest and insignificant mean return of 20.6% after 29 months, three years and one month after the event date. Beyond 29 months the rate of decline accelerates, with abnormal returns reaching 18.4% after 4 years and -2.7% after 5 years. The skewness and kurtosis of the BHAR based on matching firms is greater than under the benchmark S&P500. The difference being attributable to the new issue and rebalancing issue in the benchmark portfolio compared to the matching firm benchmark.

**Table 5**  
Summary Statistic for BHAR Using the Market Portfolio as a Benchmark

Month	N	Mean	t-stat	Adj-SK-t	F1-1%b	F1-99%b	Skewness	Kurtosis
1	87	0.003	0.222	0.229	-2.517	2.314	0.356	1.531
10	87	0.014	0.395	0.439	-2.530	2.634	1.883	5.973
20	87	0.140	1.476	1.916	-2.753	3.025	4.597	27.909
30	87	0.206	1.023	1.344	-3.168	2.850	5.815	41.726
40	87	0.027	0.147	0.232	-2.537	2.855	4.570	28.741
50	85	0.193	0.752	0.892	-2.866	2.908	3.635	18.299
60	82	-0.027	-0.143	-0.117	-2.769	2.307	1.361	1.634



**Fig. 4.** Average BHAR Results Based on Market Index Abnormal Returns

There is a quite obvious difference between BHAR and CAR. CARs look more stable than BHAR when using matching firms to calculate the abnormality. On the other hand, the results based on the market benchmark are essentially the same and the produced curves are identical in most time periods. Even within BHAR itself, BHAR calculated using a matching firm appears greater than when using the benchmark market portfolio (S&P500). Overall, the behaviour of the aggregate abnormal return, CAR and BHAR, clearly appear to be sensitive to the method adopted to gauge the abnormality. Furthermore, BHAR based on matching firms grow faster than when based on the S&P500 benchmark especially after the adoption date where BHAR increased by more than 1.5 times. As discussed in the previous section the aggregate abnormal return, BHAR and CAR, is always highly skewed and leptokurtic and we suggest the wild bootstrapping (as discussed in methodology section) as a correction for these biases. This section will highlight the results of the bootstrap and the result of testing the null hypothesis that the aggregate abnormal returns, CAR and BHAR, are zero. The full version of the bootstrap test and tables are provided in Appendix (2). Fig. 3 depicts the skewness-adjusted  $t$ -statistic for the holding periods (60 months). The dotted and dashed lines are the 5<sup>th</sup> and 95<sup>th</sup> percentiles of the bootstrapped distribution. These can be interpreted as either the 5% critical value level for a one tail test, or the 10% critical value for a two-tail test. The graphs describe the two schemes of benchmarking: S&P500 portfolio and matching firms have a similar pattern but express different messages. The two graphs have the same feature which is that outperformance increases at around month 13 but there is then a slight variation with a different and insignificant range. For the BHAR-based market benchmark portfolio scheme the insignificance remains hold throughout the holding period and the outperformance accelerates to reach the highest volume in month 20. Following this it is slightly volatile and reaches the lowest point of outperformance in month 39 after which it dramatically increases until month 45 where it then appears stable to the end of the holding period. Similarly, the BHAR based on matching firms copies its counterpart but the outperformance ceases from being significant at around the 25 – 31 month and 37- 42 month period. However, the aggregate BH return rapidly decreases after month 47 to reach close to zero as shown in *Figure 4*.

The CAR based on the matching benchmark provides a different story: the graph in Figure 4 shows that CAR behaviour becomes more erratic and is no longer significant beginning from around the period 25-31 months. The performance of the adopting firms is quite low, almost zero after the adoption date and sometimes underperforms the matching firms as depicted in Fig. 4.

### 5.3. Discussion

In general, the purpose of this paper is to investigate whether the adoption of EVA as a compensation and management plan will positively affect the performance of adopting companies. The paper compares the performance of adopting firms to that of selected matching firms and to the market indexes particularly the S&P500 portfolio. Then it uses two common aggregating methods to test the event of adopting EVA by different US firms namely the CAR and BHAR methods. The results obtained however, showed a slight improvement in the performance of companies adopting EVA within five years from the date of adoption. This is implicitly in line with what Wallace (1997) concludes in this regard. Wallace indicated that adopting EVA will encourage managers to take decisions that will lead to efficiently using the firm's assets to increase the wealth of shareholders and the value of firms through taking accurate decisions regarding the investing, financing and operating activities. This, in turn, will be reflected in the price of shares in the stock market, therefore improving the performances of these stocks.

Similarly, the results achieved is incompatible with that of Kleiman (1999) where he compares the performance of firms adopting EVA to the performance two set of matching firms, the industry peer and closest match peer. By comparing the median of abnormal return he found that EVA adopter's show better performance after the adoption and outperform both the industry peer and closest peer match firms. The adjusted market return increases from 2.8% to 28.8% through three year time period after the adoption for the industry peer and from 2.6% to 7.8% for the closest match peer. However, the increases in performance of the adopting firms are still quite low. I used the mean of CAR and BHAR to compare the performances of adopting firms to those matching firms and market benchmark portfolio (S&P500 index) and the result revealed that EVA's firms outperform those matching and S&P500 portfolio and the CAR increases to reach 8.85% and 36.6% for matching firms and benchmark index respectively and the BHAR increases to 6.6% and 26.8% for the same order.

### 6. Conclusion

This paper has described the research design and the methodology that was used to examine the EVA adoption event. Both the CAR and the BHAR approaches were adopted to conduct our study. The previous research has been extended by increasing the number of EVA adopter firms to 89 and the time horizon of the study to cover the firms' performance during the period 1960-2012 was also extended. In addition, wild bootstrapping and using the skewness adjusted t-statistic to enhance the statistical reliability of the event test statistics was adopted. By doing this all three moments of the parent distribution of the test statistic (heteroscedasticity, skewness and kurtosis) were taken into account. Furthermore, the criterion to select the matching firms was carefully applied as was the problem of delisting.

The results obtained in this research are consistent with the previous studies' results discussed in section 5.2. Regardless of the methodology approach, CAR or BHAR, the results of this chapter reveal that firms adopting EVA as a compensation plan and management tool outperform the market (S&P500) and matching firms (same sector) most of the time within the hold period. The CAR results show that despite the benchmarking used the majority of adopter firms positively outperform the matching firms and the S&P500 portfolio and for a few months the adopter firms have a negative performance mainly in year one and year five of the 10 year estimated period. In general, CAR appears more stable and has the lowest skewed and leptokurtic.

Regarding the BHAR approach the findings reveal that the mean return of the adopter firms is both positive and highly skewed and leptokurtic throughout the holding period. Generally, the results obtained from a comparison against the benchmarking portfolio (S&P500) are smaller in value than those obtained when compared to the matching firms' benchmark. One interesting finding is that CAR is almost the same as BHAR when the S&P500 portfolio is used as a benchmark to calculate the aggregate returns.

To sum up, irrespective of the aggregation approach used to measure the abnormal return, the adopter firms have a considerably low outperformance and this outperformance increased as the hold period increased. However, even with the positive performances most EVA adopter firms' outperformance declines after the adoption and takes some time to return to negative performance when matching benchmarks are used. This might typically reflect the fact that the market might react poorly to the adoption announcement. Finally, by analysing the adopter firms' performance we recognize that the adoption exists after a period of bad performances.

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## Appendixes

## Appendix 1

## EVA Adopting Companies 1987-2001(USA) and Control Companies

NO.	SAMPLE COMPANY	ADOPTION YEAR	CONTROL COMPANY	SIC CODE
1	COCA COLA	1987	PEPSICO INC	2080
2	CSX CORPORATION	1988	SANTA FE FINANCIAL CORP	6711
3	CILCORP	1989	ALLETE INC	4931
4	CRANE CO	1990	WHITTAKER CORP	3490/3494
5	BRIGGS & STRATTON	1990	STEWART & STEVENSON SVCS INC	3510/3519
6	QUAKER OATS	1991	RALSTON PURINA CO	2040/2043
7	BALL CORP	1992	CROWN HOLDINGS INC	3221
8	WHIRLPOOL CORP	1992	AKTIEBOLAGET ELECTROLUX	3630
9	AT&T	1992	G T E CORP	4813
10	SCHERER, R.P.	1992	FOREST LABS INC	2834
11	WELLMAN	1993	ASHLAND INC NEW	2824
12	GRAINGER, W.W.	1993	WAXMAN INDUSTRIES INC	5063
13	MANITOWOC CO	1993	ASTEC INDUSTRIES INC	3531
14	DIGITAL EQUIPMENT CORP	1993	APPLE INC	3573
15	FURON CORP.	1993	WYNNS INTERNATIONAL INC	3079
16	HARNISCHFEGER IND. INC.	1993	APPLIED MATERIALS INC	3536
17	HEWLETT PACKARD CO.	1993	HITACHI LIMITED	3571
18	RUBY TUESDAY INC.	1993	WORLDWIDE RESTAURANT CNCPTS INC	5812
19	SMITH INTERNATIONAL INC.	1993	CABOT CORP	3533
20	TRANSAMERICA CORP	1993	LOEWS CORP	6711
21	ACXIOM CORP	1994	MCGRAW HILL COS INC	7370
22	BOISE CASCADE CORP	1994	BT OFFICE PRODUCTS INTL INC	2421
23	FLEMING COMPANIES INC	1994	NASH FINCH COMPANY	5141
24	GEORGIAPACIFIC GROUP	1994	WEYERHAEUSER CO	2435
25	LILLY (ELI) & CO	1994	WYETH	2834
26	SPRINT FON GROUP	1994	CENDEL CORP	4813
27	CENTURA BANKS INC	1994	AMERICAN FLETCHER CORP	6036
28	CORE INDUSTRIES INC.	1994	WHITTAKER CORP	3429
29	DEERE & CO.	1994	KUBOTA CORP	3523
30	EASTMAN CHEMICAL CO.	1994	ROHM & HAAS CO	3861
31	GENCORP INC.	1994	LOCKHEED MARTIN CORP	3011
32	INCSTAR CORP.	1994	A M A G PHARMACEUTICALS INC	2830
33	INSTEEL INDUSTRIES	1994	NATIONAL STANDARD CO	3310
34	OHIO EDISON CO.	1994	NORTHEAST UTILITIES	4911
35	REYNOLDS METALS CO.	1994	KAISERTECH LTD	3353
36	TENNECO INC.	1994	CHAMPION PARTS INC	3714
37	WALLACE COMPUTER SERVICES	1994	MOORE WALLACE INC	2761
38	ZOLTEK COS. INC.	1994	WOODWARD INC	3620
39	ARMSTRONG HOLDINGS INC	1995	NEWELL RUBBERMAID INC	2511
40	BARD (C.R.)	1995	TELEFLEX INC	5086
41	PERKINELMER INC	1995	BIO RAD LABORATORIES INC	3823
42	SPX CORP	1995	GIDDINGS & LEWIS INC WIS	3540
43	AMERICAN PRECISION IND.	1995	FRANKLIN ELECTRIC INC	3443
44	ARMSTRONG WORLD INDUSTRIES	1995	E G & G INC (VISKASE COMPANIES)	2511
45	BECKMAN INSTRUMENTS INC.	1995	PERKINELMER INC	5311
46	EMERSON ELECTRIC CO.	1995	PANASONIC CORP	3621/3823
47	IPALCO ENTERPRISES INC.	1995	TUCSON /U N S ENERGY CORP	4911
48	KAISER ALLUMINUM CORP.	1995	MAXXAM INC	3334
49	KNIGHT-RIDDER INC.	1995	NEW YORK TIMES CO	2711
50	NEW JERSEY RESOURCES	1995	ATMOS ENERGY CORP	4924
51	SEQUENT COMPUTER	1995	STRATUS COMPUTER INC	3570
52	ADC TELECOMMUNICATIONS INC	1996	TELLABS INC	3679
53	BAUSCH & LOMB INC	1996	CHIRON CORP	3861
54	BECTON DICKINSON & CO	1996	BARD C R INC	3841
55	DONNELLEY (R R) & SONS CO	1996	BOWNE & CO INC	3229
56	GUIDANT CORP	1996	MEDTRONIC INC	3841
57	KANSAS CITY POWER & LIGHT	1996	C M P GROUP INC	4911
58	OLIN CORP	1996	F M C CORP	2810
59	SILICON VY BANCSHARES	1996	AMSOUTH BANCORPORATION	6022/6710
60	TUPPERWARE CORP	1996	ENVIRODYNE INDUSTRIES INC	3089

**Appendix 1. Continued.**

NO.	SAMPLE COMPANY	ADOPTION YEAR	CONTROL COMPANY	SIC CODE
61	MILLER HERMAN	1996	H N I CORP	2531
62	CINCINNATI MILACRON	1996	KENNAMETAL INC	3541
63	HACH CO.	1996	COHERENT INC	3820
64	KLLM TRANSPORT SERVICES	1996	MATLACK SYSTEMS INC	4210
65	NEW ENGLAND BUSINESS SERVICES	1996	ENNIS INC	2761
66	QUAKER STATE	1996	TESORO CORP	2911
67	STRATTEC SECURITY CORP	1996	F M C CORP	8740
68	TEKTRONIX	1996	SNAP ON INC	3825
69	CDI CORP	1997	ROBERT HALF INTL INC	3269
70	GC COMPANIES INC	1997	MARCUS CORP	7830
71	JOHNSON OUTDOORS INC	1997	ELECTRO SCIENTIFIC INDS INC	3940
72	MILLENNIUM CHEMICALS INC	1997	BIG THREE INDS INC	2813
73	PHARMACIA CORP	1997	BAUSCH & LOMB INC	2823
74	RYDER SYSTEM INC	1997	ROLLINS TRUCK LEASING CORP	6159
75	TENET HEALTHCARE CORP	1997	UNIVERSAL HEALTH SERVICES INC	8062
76	WEBSTER FINL CRP WATERBURY	1997	AMSOUTH BANCORPORATION	6035
77	FEDERALMOGUL CORP	1998	DANA HOLDING CORP	3562
78	MATERIAL SCIENCES CORP	1998	SHAW GROUP INC	3470
79	MONTANA POWER CO	1998	C H ENERGY GROUP INC	4911
80	PENNEY (J C) CO	1998	DILLARDS INC	5311
81	STANDARD MOTOR PRODS	1998	HARBINGER GROUP INC	3694
82	BRADLEY PHARMACEUTICALS	1998	BALCHEM CORP	2830/5120
83	BEST BUY CO INC	1998	RADIOSHACK CORP	5732
84	INTERNATIONAL MULTIFOODS	1999	RALSTON PURINA CO	2041
85	TOYS R US INC	1999	MICHAELS STORES INC	6711
86	GENESCO	1999	FOOT LOCKER INC	2341
87	MOLSON COORS	1999	ANHEUSER BUSCH COS INC	2082
88	SCHNITZER STEEL	2000	ENVIROSOURCE INC	3310
89	HARSCO	2001	DYNAMIC MATERIALS CORP	3446

*Source: Wallace, 1997 and Kleiman (1999), Stern Stewart & Co. brochure, Lexis-Nexis, Proxy Statement and 10-Q report and Wall Street Journal.*

## Appendix 2: Full version of the bootstrap

**Table A2**  
Matching firm based cumulative abnormal returns (CAR)

Month	N	Mean	t-stat	Adj-SK-t	F1-1%b	F1-99%b	Skewness	Kurtosis
1	87	0.024	1.599	1.719	-2.562	2.358	1.104	3.605
2	87	0.028	1.160	1.163	-2.549	2.73	0.037	7.417
3	87	0.021	0.801	0.83	-2.381	2.422	0.711	2.073
4	87	0.025	0.881	0.908	-2.552	2.442	0.588	2.004
5	87	0.044	1.452	1.481	-2.294	2.4	0.310	0.567
6	87	0.038	1.284	1.298	-2.335	2.427	0.180	1.042
7	87	0.009	0.276	0.28	-2.462	2.423	0.206	1.239
8	87	-0.006	-0.183	-0.187	-2.427	2.419	-0.209	0.337
9	87	-0.006	-0.180	-0.186	-2.394	2.351	-0.311	0.146
10	87	-0.005	-0.145	-0.151	-2.26	2.423	-0.289	0.600
11	87	0.022	0.595	0.596	-2.512	2.406	0.018	0.958
12	87	0.016	0.388	0.38	-2.536	2.497	-0.336	1.909
13	87	0.003	0.070	0.068	-2.267	2.146	-0.158	2.011
14	87	0.046	1.058	1.068	-2.313	2.68	0.162	1.116
15	87	0.069	1.526	1.543	-2.594	2.268	0.166	1.275
16	87	0.059	1.303	1.326	-2.258	2.516	0.302	0.577
17	87	0.065	1.429	1.439	-2.495	2.688	0.108	0.587
18	87	0.075	1.502	1.543	-2.613	2.398	0.416	1.457
19	87	0.072	1.319	1.387	-2.396	2.638	0.848	2.319
20	87	0.079	1.454	1.521	-2.601	2.327	0.721	2.139
21	87	0.033	0.674	0.683	-2.514	2.29	0.273	1.144
22	87	0.026	0.527	0.526	-2.433	2.224	-0.023	0.814
23	87	0.052	1.044	1.037	-2.47	2.695	-0.122	0.341
24	87	0.040	0.754	0.757	-2.285	2.224	0.073	0.754
25	87	0.071	1.272	1.302	-2.229	2.437	0.394	1.352
26	87	0.101	1.708	1.768	-2.429	2.352	0.494	1.298
27	87	<b>0.146</b>	<b>2.157</b>	2.365	-2.568	2.653	1.126	4.581
28	87	<b>0.147</b>	<b>2.070</b>	2.315	-2.863	2.661	1.433	8.619
29	87	<b>0.152</b>	<b>2.104</b>	2.360	-2.831	2.758	1.451	8.893
30	87	<b>0.140</b>	<b>1.984</b>	2.192	-2.562	2.563	1.312	7.815
31	87	0.108	1.480	1.533	-2.563	2.655	0.548	5.698
32	87	0.061	0.819	0.865	-2.710	2.368	1.105	7.834
33	87	0.043	0.541	0.572	-2.679	2.708	1.089	8.359
34	87	0.026	0.312	0.329	-2.519	2.475	0.774	6.823
35	87	0.024	0.279	0.291	-2.527	2.569	0.587	7.305
36	87	0.030	0.343	0.354	-2.435	2.52	0.532	6.817
37	87	0.071	0.847	0.879	-2.742	2.654	0.757	5.666
38	87	0.084	1.022	1.049	-2.437	2.656	0.488	4.295
39	87	0.098	1.173	1.198	-2.509	2.391	0.364	4.015
40	87	0.122	1.424	1.467	-2.579	2.536	0.473	3.991
41	87	0.150	1.757	1.843	-2.551	2.421	0.674	4.038
42	86	0.080	0.821	0.838	-2.309	2.443	0.401	4.149
43	86	0.060	0.585	0.598	-2.331	2.429	0.425	3.237
44	86	0.033	0.314	0.326	-2.635	2.254	0.553	3.481
45	86	0.020	0.171	0.178	-2.813	2.572	0.378	4.421
46	85	0.014	0.116	0.118	-2.546	2.634	0.104	4.501
47	85	0.033	0.280	0.285	-2.207	2.419	0.280	3.228
48	85	0.015	0.119	0.119	-2.515	2.662	-0.023	3.568
49	85	-0.003	-0.026	-0.024	-2.657	2.336	0.117	3.556
50	85	-0.017	-0.140	-0.136	-2.332	2.452	0.233	3.597
51	85	-0.025	-0.200	-0.196	-2.329	2.409	0.181	3.441
52	85	0.053	0.420	0.421	-2.468	2.643	0.049	3.528
53	85	0.077	0.626	0.629	-2.597	2.63	0.103	3.763
54	85	0.088	0.718	0.711	-2.436	2.322	-0.174	3.531
55	84	0.052	0.408	0.401	-2.351	2.690	-0.301	3.115
56	84	0.004	0.033	0.022	-2.319	2.430	-0.593	3.500
57	84	-0.003	-0.022	-0.03	-2.657	2.293	-0.424	2.862
58	83	-0.037	-0.275	-0.285	-2.470	2.363	-0.476	3.240
59	82	-0.035	-0.262	-0.272	-2.493	2.821	-0.465	3.126
60	82	-0.032	-0.245	-0.254	-2.404	2.480	-0.424	2.574

**Table A3.** Market Benchmark Based Cumulative Abnormal Return

Month	N	Mean	t-stat	Adj-SK-t	F1-1%b	F1-99%b	Skewness	Kurtosis
1	87	0.003	0.222	0.229	-2.519	2.456	0.356	1.531
2	87	0.011	0.852	0.891	-2.465	2.211	0.885	2.127
3	87	0.003	0.219	0.23	-2.415	2.609	0.545	2.396
4	87	0.016	0.871	0.898	-2.363	2.343	0.584	3.135
5	87	0.014	0.664	0.687	-2.454	2.762	0.698	4.973
6	87	0.014	0.663	0.697	-2.665	2.773	1.015	5.989
7	87	0.014	0.580	0.616	-2.741	2.451	1.214	5.324
8	87	0.026	0.984	1.027	-2.365	2.5	0.807	2.016
9	87	0.026	0.993	1.054	-2.506	2.589	1.160	2.549
10	87	0.013	0.479	0.507	-2.711	2.445	1.097	2.635
11	87	0.020	0.718	0.766	-2.606	2.383	1.323	3.711
12	87	0.024	0.785	0.816	-2.269	2.367	0.771	2.318
13	87	0.000	-0.014	0.008	-2.567	2.649	1.233	6.009
14	87	0.024	0.682	0.722	-2.447	2.546	1.152	5.598
15	87	0.040	1.059	1.13	-2.442	2.761	1.230	5.891
16	87	0.038	1.062	1.159	-2.467	2.508	1.666	5.495
17	87	0.043	1.128	1.227	-2.662	2.579	1.560	4.264
18	87	0.054	1.246	1.388	-2.483	2.542	1.935	6.541
19	87	0.062	1.324	1.478	-2.439	2.676	1.908	6.382
20	87	0.085	1.848	2.091	-2.477	2.551	1.737	5.677
21	87	0.063	1.332	1.447	-2.441	2.589	1.421	3.920
22	87	0.041	0.832	0.875	-2.435	2.491	1.003	2.496
23	87	0.060	1.217	1.292	-2.666	2.491	1.051	3.104
24	87	0.046	0.858	0.89	-2.397	2.356	0.719	1.912
25	87	0.054	0.979	1.017	-2.417	2.545	0.741	1.901
26	87	0.067	1.134	1.178	-2.67	2.378	0.696	2.080
27	87	0.085	1.253	1.348	-2.728	2.685	1.281	4.510
28	87	0.077	1.088	1.192	-2.97	2.619	1.732	7.175
29	87	0.081	1.145	1.261	-2.761	2.668	1.793	7.532
30	87	0.066	0.929	1.004	-2.404	2.59	1.535	5.988
31	87	0.050	0.722	0.775	-2.453	2.657	1.456	5.323
32	87	0.047	0.661	0.711	-2.597	2.836	1.488	6.305
33	87	0.013	0.175	0.2	-2.639	2.463	1.347	6.595
34	87	-0.002	-0.024	-0.009	-2.878	2.454	0.880	5.305
35	87	-0.003	-0.035	-0.024	-2.321	2.489	0.626	6.095
36	87	-0.003	-0.037	-0.023	-2.401	2.659	0.800	5.023
37	87	0.023	0.296	0.325	-2.469	2.772	1.407	4.560
38	87	0.019	0.244	0.266	-2.598	2.464	1.123	3.300
39	87	0.014	0.178	0.196	-2.334	2.582	0.994	3.021
40	87	0.020	0.252	0.279	-2.632	2.659	1.336	3.738
41	87	0.051	0.643	0.685	-2.483	2.639	1.305	3.550
42	86	0.040	0.451	0.482	-2.671	2.444	1.243	3.686
43	86	0.036	0.392	0.419	-2.517	2.448	1.109	3.625
44	86	0.046	0.487	0.517	-2.278	2.736	1.126	3.882
45	86	0.042	0.426	0.45	-2.656	2.626	0.975	4.307
46	85	0.023	0.215	0.233	-2.459	2.444	0.941	3.907
47	85	0.044	0.404	0.433	-2.571	2.881	1.182	3.816
48	85	0.036	0.322	0.348	-2.181	2.575	1.188	3.480
49	85	0.024	0.218	0.246	-2.691	2.329	1.390	3.665
50	85	0.029	0.262	0.289	-2.346	2.313	1.295	3.024
51	85	0.007	0.063	0.084	-2.421	2.582	1.146	2.415
52	85	0.044	0.398	0.425	-2.402	2.495	1.147	2.863
53	85	0.065	0.610	0.651	-2.63	2.254	1.294	2.955
54	85	0.066	0.603	0.64	-2.404	2.668	1.207	2.439
55	84	0.065	0.577	0.607	-2.385	2.653	0.985	1.989
56	84	0.059	0.521	0.54	-2.402	2.586	0.657	1.688
57	84	0.062	0.544	0.564	-2.691	2.268	0.703	1.587
58	83	0.015	0.125	0.134	-2.451	2.372	0.432	2.448
59	82	0.028	0.238	0.253	-2.536	2.369	0.722	2.495
60	82	0.013	0.108	0.119	-2.604	2.396	0.598	2.310



**Table A4****Summary Statistic for BHAR Matching firms**

Month	N	Mean	t-stat	Adjusted Sk. t-stat	1% bootstrap quantile	99% bootstrap quantile	Skewness	Kurtosis
1	87	0.024	1.599	1.719	-2.487	2.533	1.104	3.605
2	87	0.027	1.132	1.123	-2.59	2.721	-0.132	7.044
3	87	0.023	0.918	0.954	-2.262	2.356	0.753	1.094
4	87	0.025	0.872	0.881	-2.242	2.389	0.207	0.943
5	87	0.051	1.658	1.667	-2.327	2.35	0.085	0.199
6	87	0.050	1.599	1.625	-2.348	2.247	0.237	0.988
7	87	0.018	0.535	0.544	-2.382	2.702	0.335	1.485
8	87	0.015	0.427	0.432	-2.404	2.515	0.192	1.120
9	87	0.010	0.292	0.288	-2.559	2.359	-0.153	1.033
10	87	0.014	0.335	0.342	-2.415	2.25	0.308	2.038
11	87	0.044	0.979	1.036	-2.741	2.656	1.098	5.016
12	87	0.036	0.703	0.728	-2.566	2.714	0.718	5.566
13	87	0.031	0.512	0.577	-2.736	2.814	2.356	16.800
14	87	0.085	1.398	1.624	-2.804	2.901	2.580	15.777
15	87	0.117	1.746	2.085	-2.976	2.853	2.668	16.099
16	87	0.089	1.367	1.518	-2.838	2.696	1.786	8.584
17	87	0.106	1.670	1.793	-2.486	2.669	1.048	4.907
18	87	0.140	1.690	2.025	-2.768	2.793	2.789	15.563
19	87	0.148	1.578	1.935	-2.753	2.567	3.344	17.974
20	87	0.152	1.689	2.056	-2.587	2.666	3.060	16.422
21	87	0.109	1.357	1.53	-2.656	2.547	2.059	9.584
22	87	0.089	1.254	1.342	-2.482	2.754	1.189	4.315
23	87	0.130	1.735	1.837	-2.639	2.635	0.808	2.349
24	87	0.124	1.501	1.599	-2.551	2.486	1.003	2.920
25	87	0.161	1.732	1.934	-2.801	2.63	1.614	6.448
26	87	0.211	2.006	2.29	-2.636	2.508	1.761	7.079
27	87	0.364	2.234	3.031	-2.914	2.949	4.066	22.522
28	87	0.413	1.851	2.743	-2.792	2.85	6.363	49.871
29	87	0.425	1.780	2.679	-2.666	2.7	6.859	56.352
30	87	0.373	1.867	2.725	-2.892	2.687	6.027	46.440
31	87	0.255	1.598	2.008	-2.912	2.648	3.760	23.568
32	87	0.203	1.078	1.418	-2.876	2.846	5.716	44.580
33	87	0.211	0.954	1.274	-2.841	2.609	6.345	51.760
34	87	0.155	0.840	1.054	-2.807	2.775	4.982	38.066
35	87	0.166	0.772	0.997	-2.638	2.688	5.757	46.431
36	87	0.220	1.000	1.3	-3.091	2.877	5.611	44.399
37	87	0.272	1.229	1.661	-2.861	2.712	6.014	47.760
38	87	0.252	1.514	1.935	-2.991	2.97	4.220	28.896
39	87	0.282	1.729	2.245	-2.751	2.686	4.136	27.962
40	87	0.337	1.842	2.474	-2.982	2.724	4.539	31.268
41	87	0.374	1.945	2.706	-2.596	2.848	4.971	36.013
42	86	0.345	1.473	2.002	-2.818	2.707	5.518	41.645
43	86	0.338	1.484	1.976	-2.82	2.763	5.065	36.029
44	86	0.344	1.284	1.764	-2.888	2.58	6.204	49.114
45	86	0.402	1.100	1.547	-2.577	2.698	7.274	62.522
46	85	0.333	1.067	1.321	-2.911	2.572	4.291	37.375
47	85	0.397	1.492	1.851	-3.016	2.664	3.643	23.407
48	85	0.320	1.129	1.136	-2.666	2.982	0.104	13.804
49	85	0.278	0.977	1.048	-3.003	2.921	1.347	14.872
50	85	0.277	0.916	0.987	-2.743	2.729	1.471	17.361
51	85	0.260	0.889	0.954	-2.806	3.187	1.397	17.202
52	85	0.350	1.154	1.196	-2.629	2.674	0.637	16.466
53	85	0.362	1.297	1.331	-2.708	2.905	0.425	14.558
54	85	0.366	1.313	1.165	-2.587	2.84	-1.841	16.042
55	84	0.277	0.891	0.735	-2.683	3.122	-3.316	24.924
56	84	0.140	0.389	0.274	-2.531	2.905	-4.878	38.610
57	84	0.205	0.633	0.509	-2.978	2.931	-3.793	29.151
58	83	0.113	0.327	0.225	-2.839	3.053	-4.590	35.622
59	82	0.043	0.120	0.022	-2.81	3.091	-5.210	40.325
60	82	0.114	0.406	0.318	-2.809	2.807	-3.598	25.216

**Table A5**

Summary Statistic for BHAR Using the Market Portfolio as a Benchmark

Month	N	Mean	t-stat	Adj-SK-t	F1-1%b	F1-99%b	Skewness	Kurtosis
1	87	0.003	0.222	0.229	-2.517	2.314	0.356	1.531
2	87	0.010	0.731	0.773	-2.443	2.509	1.129	3.344
3	87	0.002	0.125	0.146	-2.616	2.364	1.114	4.430
4	87	0.015	0.735	0.786	-2.471	2.687	1.356	5.424
5	87	0.016	0.645	0.713	-2.497	2.790	2.057	11.638
6	87	0.015	0.561	0.637	-2.871	2.758	2.615	14.408
7	87	0.013	0.446	0.503	-2.754	2.780	2.314	9.919
8	87	0.028	0.891	0.952	-2.875	2.266	1.332	3.516
9	87	0.021	0.683	0.741	-2.629	2.594	1.682	4.889
10	87	0.014	0.395	0.439	-2.530	2.634	1.883	5.973
11	87	0.019	0.492	0.558	-2.810	2.568	2.488	10.560
12	87	0.025	0.633	0.701	-2.758	2.546	2.128	9.543
13	87	0.005	0.092	0.174	-2.815	2.738	4.492	31.865
14	87	0.034	0.608	0.739	-2.768	2.741	4.198	28.362
15	87	0.058	0.906	1.118	-2.995	2.708	4.513	30.711
16	87	0.043	0.704	0.843	-2.721	3.068	3.898	22.625
17	87	0.049	0.791	0.924	-2.670	2.779	3.308	16.569
18	87	0.085	0.979	1.234	-3.060	2.775	4.886	31.881
19	87	0.115	1.135	1.445	-3.007	2.939	4.852	30.183
20	87	0.140	1.476	1.916	-2.753	3.025	4.597	27.909
21	87	0.101	1.150	1.399	-2.768	2.921	3.818	20.848
22	87	0.065	0.787	0.909	-2.637	2.921	3.053	14.250
23	87	0.089	0.987	1.166	-2.843	2.729	3.409	17.634
24	87	0.074	0.828	0.923	-2.825	2.816	2.246	7.192
25	87	0.078	0.810	0.911	-2.678	2.808	2.432	7.661
26	87	0.105	1.012	1.157	-2.781	2.857	2.665	9.128
27	87	0.217	1.300	1.636	-2.895	2.792	4.284	21.934
28	87	0.260	1.150	1.555	-2.925	2.766	6.230	45.791
29	87	0.268	1.133	1.569	-2.780	2.787	6.854	54.763
30	87	0.206	1.023	1.344	-3.168	2.850	5.815	41.726
31	87	0.130	0.805	0.981	-2.947	2.698	4.294	22.717
32	87	0.147	0.793	1.033	-2.902	2.798	5.933	43.666
33	87	0.133	0.618	0.828	-2.826	2.682	6.644	52.354
34	87	0.059	0.345	0.469	-2.903	2.650	5.588	40.718
35	87	0.065	0.332	0.478	-2.711	2.735	6.706	54.465
36	87	0.078	0.378	0.523	-2.836	2.740	6.293	49.386
37	87	0.098	0.454	0.609	-2.799	2.663	6.110	46.626
38	87	0.024	0.149	0.232	-3.212	2.988	4.405	27.646
39	87	0.011	0.065	0.140	-2.879	2.698	4.127	24.846
40	87	0.027	0.147	0.232	-2.537	2.855	4.570	28.741
41	87	0.071	0.378	0.493	-2.844	2.991	5.010	34.272
42	86	0.097	0.426	0.562	-2.773	2.782	5.535	39.715
43	86	0.101	0.460	0.588	-2.746	2.840	4.987	33.265
44	86	0.172	0.666	0.876	-2.685	2.611	6.199	47.755
45	86	0.261	0.752	1.044	-2.456	2.554	7.640	65.559
46	85	0.184	0.658	0.861	-2.742	2.710	6.005	45.316
47	85	0.206	0.816	0.989	-2.946	2.786	4.117	22.589
48	85	0.180	0.760	0.874	-2.579	2.500	2.923	10.436
49	85	0.146	0.591	0.695	-2.894	2.547	3.414	15.167
50	85	0.193	0.752	0.892	-2.866	2.908	3.635	18.299
51	85	0.115	0.466	0.555	-2.776	2.536	3.447	17.085
52	85	0.157	0.643	0.755	-3.030	2.682	3.383	16.504
53	85	0.153	0.669	0.769	-3.107	2.840	2.916	11.929
54	85	0.128	0.595	0.652	-2.463	2.404	1.851	3.273
55	84	0.144	0.679	0.737	-2.367	2.394	1.682	2.459
56	84	0.142	0.683	0.747	-2.523	2.402	1.845	3.566
57	84	0.165	0.799	0.873	-2.478	2.419	1.777	3.349
58	83	0.051	0.259	0.293	-2.668	2.419	1.639	2.767
59	82	0.041	0.206	0.239	-2.274	2.266	1.639	2.745
60	82	-0.027	-0.143	-0.117	-2.769	2.307	1.361	1.634



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